





# Invest in Gold without hassles this festive season

# Safety

No need to purchase physical gold. Avoid hassles of storage and safekeeping.

# Liquidity

Trade your units freely on the Stock Exchange.

# Convenience

Use your Demat account to trade units in small denominations.

**Invest in Kotak Gold ETF Today!** 





#### From the CEO's Desk



#### Dear Friends,

Only when one expected that things could not get more bad, It got worse!

Indian equities market witnessed an accelerated decline in its market capitalization, as the key benchmark BSE Sensex declined by nearly 23.9% in October month. In aggregate terms, Sensex has witnessed a 51.75% decline since early Jan. The intensity and the rapidity of the current phase of the decline has come to indicate of weakening investor confidence. As psychologically strong resistance levels

were breached consecutively in short succession! Taking the Sensex down from 13006 to 7697 level within a month's time.

The dual concern presently ailing the market sentiment is: (1) the high wariness amongst investors regarding global slowdown and the resultant fallout of a slower economic expansion in India. And (2), the increasing liquidity crunch witnessed in the domestic market resulting from the nearly 13 bn dollar FII pullout from the Indian equities market and the consequent RBI intervention in the Forex market to support the weak Rupee. Resultantly, the Indian equity market momentum has become highly susceptible to global market movement and to domestic regulatory policy.

RBI is seeking to achieve a balance between financial stability, liquidity management and economic growth. And it is natural that equities market would be wrapped in its after-effects too! Given the current context of decelerating inflation, moderating economic growth and scarce liquidity, an essential circumstance (and ample headroom) has been created for RBI to consider an aggressive rate reduction regime.

Quite visibly, the RBI initiative to slash Repo(0.50 bps), CRR(100 bps), & SLR(100 bps) norm on 1st November is within that ambit of objectives. It is to ensure that liquidity in the system is enhanced (around Rs 120,000 crs) and the cost of lending is reduced. RBI has also decided to buy-back the MSS dated securities as an alternative means to infuse liquidity in the system. However, it is constructive that Reverse Repo rate also be brought down, so as to dissuade banks from parking surplus funds with RBI. This will be a firm indication of a structural decline in the interest rate regime and assuage the liquidity scare in the banking system. This would also force banks to buy fixed income securities where the market has completely become illiquid.

Globally, the equity markets have started to factor in the recessionary trend being witnessed in the US, EU & Japanese market. However, market uncertainty continues to remain due to ambiguity regarding extent, scope, duration and fallout of the impending recession. US economy has already reported a GDP contraction of 0.3% for Q3-2008. Of even higher significance is the fact that disposable income in US has fallen by 8.7% - the highest till date. While consumer spending, which accounts for 2/3 of the US economy, declined by the largest amount in last 28 years. For a market that accounts for nearly 25% of the global economy, it is inevitably that the fallout in US is bound to be disproportionate on the dependent economies.

In India's case, the economic impact of the global recession dwells largely around the unwinding of the financial capital available for the Indian corporates - either by way of FIIs, FDIs, or ECB. The global credit crunch has led to drying up of cheap borrowing opportunity for Indian corporates, who increasingly rely on the Indian banking system for credit. In this given backdrop, the high rate of lending has impacted the efficiency of industrial operations; resulting in re-assessment of capital investment plans in India. This provides an increasingly strong case that interest rates be brought down in a swifter manner to stem the moderating economy.

Closer home, the mutual funds industry AUM in India saw a significant decline during the October month. Both, on account of the fall in the equity markets, as also due to large-scale redemptions in the debt/liquid/FMP segment. The negative data and market scare during mid-September had led to an increased investor preference towards liquidating their fixed income holdings in Mutual Funds and retaining cash. Moreso forex intervention by RBI had already dried up the liquidity from the money market. So, despite a very competitive and risk-prudent portfolio holding by the Mutual funds industry, the redemption pressure saw NAV's coming under strain. In consequence, the underlying assets had to be traded at a discount to raise cash.

Nonetheless, the restoration of money-market liquidity has mollified the pressure, and normalcy should get restored. This however, has underscored a regulatory necessity for a prudent liquidity management to ensure a stable financial system. The focus clearly has shifted to managing growth rather than inflation. It also highlights the coming of age of the Indian mutual funds industry that has very efficiently managed these challenges.

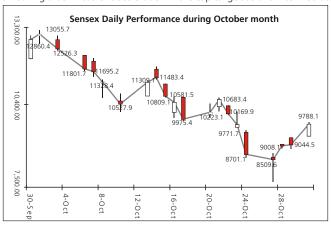
Thanks and regards,

#### Sandesh Kirkire

 $\label{thm:mutual} \textbf{Mutual Fund investments are subject to market risk. Please read offer document carefully before investing.}$ 

### **Equity Market View**

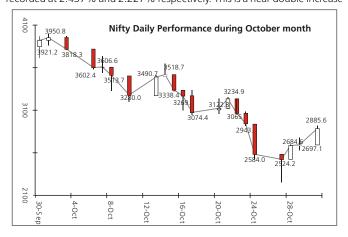
The equities market in the October month continued to remain volatile as cues from the global economy became clearer of an impending slowdown. The uncertainty regarding the efficacy of the various bailout packages had already created the grounds for volatility throughout the month. Domestic sentiments were further damaged by less then expected IIP numbers, something that hinted of deceleration in the capital goods and intermediate



goods sector. The poor corporate results in the overseas markets too delivered a negative impact on the Indian equities markets. The situation was further compounded by a neutral monetary policy, with the final straw being the release of a US report positing an economic contraction in Q3-2008

Resultantly, the markets witnessed a nearly uncontested decline, with the Sensex declining by as much as 5506 point during the month. The month saw the Sensex breach major psychological barriers as the Index declined from the high of 13203 to month low of 7697 point within 17 trading sessions. However, during the fag end of the month, the market resumed some ground and covered some losses, by closing at 9788 points. The 1-month performance of the Sensex as on 31st October was -23.89%. In the meanwhile, Nifty, in close resemblance ended the month with a negative performance of 26.41% - In the process losing 1035 points.

The Sensex and Nifty performance displayed the daily returns variance (risk) of 5.01% & 4.82% respectively. This is an increase of more than 255 bps from the returns variance witnessed in September month, which was recorded at 2.437% and 2.227% respectively. This is a near double increase



in risk from the previous month, indicating of heightened volatility and uncertainty in the market during the said period.

The average daily cash volume in Nifty during October month was at Rs 10,809 crs. This is a decrease of 13.44% from the previous month. On the yo-y basis, the average daily cash volume in Nifty declined by 47.79%. The aggregate cash volume in Nifty during October was recorded at Rs 216198.4 crs - a decline of 52.54% over the same month previous year.

The aggregate turnover in F&O market was recorded at Rs 941,646.17 crs - a decrease of 21.39% over the previous month. In average terms, the F&O volumes reduced by 17.46% over September 08.

During the October month, the FII participation remained negative as they made net sales of US\$ 3.84 bn in Indian equities market. On the other hand, the Domestic Mutual Funds segment was net buyer in the Indian equities market during the October month, selling around Rs 42.9 crs during the period.

#### **Market Outlook**

The global equity markets have come under considerable pressure in last few months as every unraveling data is indicating of an impending recession in US. With Euro zone also announcing its economy in recession; and forecasting economic stagnation for 2009(growth predicted at 0.1%), the markets would be further tested in the near future.

As a silver lining, the 0.3% contraction in the US economy for Q3-2008 is less than what was expected by economists. In that regard, US economy is being considered as more resilient that what was previously estimated. Also, the rate and period of the recession hitting the US economy has been progressively declining over the years, with last economic contraction (Mar-Nov 2001) lasting for only 8 months. This confirms to the observation that recessions are increasingly getting shorter - and more painful - since the policy adaption and the consequent economic resurgence is getting swifter. The Indian economy on the other hand, will continue to rely overwhelmingly on the domestic demand. Though the markets in the short run would continue to take cues from the international environment. The RBI priority currently is to ensure stable financial environment. However, economic growth too has received focus since sometime by the central banker. In that regard, the nearly 150 bps Repo rate cut and 350 bps CRR cut is a good indication of the RBI intentions in the future. Moreso, these measures, would reduce the cost of lending for the banks and thus augment industrial investment by India Inc.

Given these set of variables, short bouts of volatility may be witnessed in the market from time to time. The market would continue to take cues from both: the unraveling situation in the US; and the regulatory actions back home. In such an environment, markets may remain susceptible to short bouts of high volatility. It is therefore recommended that the investors allocate their investible corpus in accordance with prudent risk management practices, and with a 3-4 year investment horizon.

Also, to mitigate the possibilities of short term pricing volatility, investment through means of SIP to obtain 'competitive risk' adjusted return' on their investments is advisable.

#### **Debt Market View**

	Sept End	Aug End	Change
Inflation (18/October/ 2008)	10.68%	12.1%	-1.46%
WPI (Points)	238.3	241.1	-2.80
10 YR IGB (Yield) (31/October/2008)	7.50%	8.6%	-1.12%
10 YR UST (Yield) (31/October/2008)	3.96%	3.6%	0.38%
Avg. LAF Surplus / Deficit (Rs. Cr)	-32890	90000	-122890.00
Currency (Rs. /\$) (31/October/2008)	49.45	46.94	2.51
India's Forex Reserve (Billion \$)			
(24/Oct/2008)	258.4	291.97	-33.57

The Indian secondary debt market was in midst of a sharp bull run, with the 10 year gilt declining by nearly 96 bps in the interregnum. The gilt yields collapsed in wake of renewed RBI emphasis to replenish liquidity into the banking system as the central banker slashed CRR by nearly 250 bps during the month - Fusing Rs 185000 crs in the system during the month.

However, the trading sentiment dampened slightly during the end of month due to neutral mid-term credit policy by RBI. Nonetheless, the sentiments improved significantly off the back of declining oil prices, moderating inflation and expectation of further rate deduction by RBI. RBI did comply, with 100 bps reduction in CRR, 50 bps reductions in Repo & revision of SLR ceiling at 24%.

# Inflation: Structural Downturn ahead! (Inflation trend constitutes important indication of the future interest rate. And by that extension, interest rates)

The inflationary trend in the Indian economy continued to show a structural moderation. The annual WPI growth declined from 12.1%(mid sept) to 10.68% (mid Oct); a 142 bps decline in 4 weeks time. This is the sharpest decline in WPI in last 70 months. Far more importantly, it indicates of a pattern similar to that witnessed during the closing phases of the earlier inflationary cycles.

The inflation in primary goods showed a declining trend as the 'Primary Goods' index reduced to 10.92%(18th Oct) from 11.56% in the previous month. The downward pressure on this subset of WPI is largely due to lower

prices of non-food articles like raw rubber, cotton and groundnut seeds. The food articles index though still continues to remain upbeat.

However, it was the deceleration in prices of 'Fuel & Power' segment that contributed the most towards moderation in WPI. This segment showed a 257 bps decline from the previous month figure of 16.66%, and stood at 14.09%. This decline is largely been attributable to lower prices of furnace oil and light diesel oil prices.

The inflation in the Manufacturing segment decreased from 10.61% in Sept, to 9.26% (as on 18th Oct) - A 136 bps reduction from the previous figure. The decline in this major segment was attributable to a general reduction in prices over a large range of industry products like food products, beverage & tobacco products, textiles, chemicals, metals & mineral products.

#### Money-Supply: Easing Trend

The money supply, as depicted by M3, continues to remain strong. The mom growth in the M3 for the month ended 10th Oct was at 2.08%. In absolute terms, the system added nearly 88000 crs in a month's time. Largely by way of time and demand deposit by banks. In annual terms, M3 grew at 20.4%, an increase of Rs 7.3 trillion during the said period. The yoy growth in M3 components: namely currency, Demand Deposits, & time deposits was at 20.3%, 16.8% & 21.1% respectively.

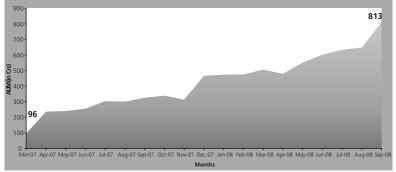
Money Supply & Components (In crs)	10-Oct-08	12-Sept-08	12-Oct-07	% over last month	% over last year
M3	4314125	4226143	3582288	2.08%	20.4%
Currency with the public	603709	593120	501934	1.79%	20.3%
Demand Deposits with					
Banks	535656	514947	458433	4.02%	16.8%
Time Deposits with Banks	3169925	3113321	2616953	1.82%	21.1%
'Other' Deposits with Reserve Bank	4835	4755	4968	1.68%	-2.7%

#### Outlook

The RBI intervention in the forex market to support the Rupee - and the corrective actions by way of policy rate cuts - has for now achieved semblance of balance between the mutually exclusive objectives of exchange rate stability and liquidity management. Going forward, rate cut expectation may continue to prevail in the market, given the swift moderation in inflation and rising government focus towards economic growth. The overnight call rate may witness a narrow trading range with possible spurts due to temporary liquidity shortage. On the other hand, the 10 year g-sec is expected to trade in the 7.30-7.60% range for the coming period.

#### **Gold Corner**

Gold had a very volatile month when it touched a high of \$886/oz and made a low of \$692/oz to finally settle at \$729/oz at the end of the month. This is almost 17% lower from its Sep'08 closing of \$894/oz. The reason for this underperformance can be attributed to strengthening of dollar. During the month dollar appreciated by almost 9% against Euro. Another reason for correction in gold can be attributed to the profit booking by several players; and the hedge fund induced selling to cover up their margin calls. The assets managed by Gold Exchange Traded Funds in the country increased to Rs. 813 crore as on Sep 30, 08 from Rs. 649 crore as on Aug 08 (See: Industry ETF AUM).



#### Outlook

Gold supply continues to fall, with worldwide gold mining production falling by 6% annually during the first-half of the year - Totaling just 590 tones between April 08 and July 08. Global gold mining output was the lowest since 1996 according to data from the US Geological Survey. Physical demand remains near record levels internationally; with rising premiums for all bullion products and delays and shortages deepening further. Given the record global demand for bullion, the increasing interest rates cuts and negative real interest rates in many countries is likely to result in higher gold prices in the medium to long term.

Assets Under Management as on October 31, 2008 - Rs. 13,463.32 Crores

### **About our Fund Managers**

#### **FUND MANAGER**

#### Name: Mr. Krishna Sanghavi

#### Scheme (experience in managing this fund since)

Kotak 30 (Jul 11, '07), Kotak Midcap (Sep 11, '07), Kotak Opportunities (Jul 11, '07), Kotak Lifestyle (Sep 11, '07), Kotak Tax Saver (Sep 11, '07), Kotak Balance (Jul 11, '07), Kotak Income Plus (Sep 11, '07)

#### **BUSINESS EXPERIENCE**

Mr. Sanghvi nearly 13 years of experience spanning various functions like in Credit Appraisal & Credit Risk Management, Dealer Finance, Business Planning and Fund Management. He joined Kotak Group in 1997 and has worked with Kotak Mahindra Primus Ltd., Kotak Mahindra Finance Ltd. & Kotak Mahindra Old Mutual Life Insurance Ltd. Before joining Kotak group he had worked with IDBI for nearly 2 years.

#### Name: Mr. Sajit Pisharodi

#### Scheme (experience in managing this fund since)

Kotak Equity Arbitrage (Sep 29, '05), Kotak Equity FOF (Aug 31, '05), Kotak Income Plus (Sep 11, '07), Kotak MNC (Aug 29, '08), Kotak Tech (Aug 29, '08), Kotak Balance (Aug 29, '08)

Total experience of nearly 15 years in financial services. Sajit started his career with SHCIL where he was part of Custodial Services. After SHCIL he joined IDBI Capital Markets where he set up the Equity desk and was responsible for Institutional Equity sales. Later on he moved into the fund management team of SBI Funds Management Pvt. Ltd., where his primarily responsibility included portfolio management and equity dealing. In 2004 he joined kotak Mutual Fund and has been part of the Funds management team and has been managing various equity funds and other structured funds.

#### Name: Mr. Anurag Jain

#### Scheme (experience in managing this fund)

Kotak Midcap (Sept 11, '07), Kotak Opportunities (Jul 11, '07), Kotak Contra (Jul 11, '07), Kotak Tax Saver (Sept 11, '07), Kotak Global India (Sept 11, '07), Kotak MNC (Sept 11, '07), Kotak Tech (Sept 11, '07)

Mr. Jain has close to 7 years of experience in financial engineering, equity research and Fund Management. He joined the equity markets in 2001 working with SBI Mutual Fund, ICICI Bank followed with SSKI securities. He joined the AMC in August 2005, as a part of the equity fund management team for evaluating investment opportunities in equities.

#### Name: Mr. Abhishek Bisen

#### Scheme (experience in managing this fund)

Kotak Equity Arbitrage Fund (Apr 15, 2008), Kotak Balance (Apr 15, 2008), Kotak Income Plus (Apr 15, 2008), Kotak Bond Short Term (Apr 15, 2008), Kotak Bond (Regular & Deposit) (Apr 15, 2008), Kotak Gilt Savings (Apr 15, 2008), Kotak Gilt Investment (Regular & PF-Trust) (Apr 15, 2008), Kotak Flexi Debt (Apr 15, 2008), Kotak Floater Long Term (Apr 15, 2008) Kotak Floater Short Term (Apr 15, 2008), Kotak Liquid (Regular, Institutional & Institutional Premium) (Apr 15, 2008)

Mr. Abhishek Bisen, who holds a Bachelors Degree In Management and Masters Degree in Business Administration with Specialisation in Finance, Joined the AMC in October 2006. Prior to joining Fund Management team Mr. Bisen was Manager with Portfolio Advisory Group of Kotak AMC. Prior to joining Kotak AMC he was working with Securities Trading Corporation of India Limited and was involved in Managing Non SLR Trading book (AUM about INR 10 Bn) and was responsible for all trading positions of Corporate Bonds/PSU Bonds as well as Advising Clients under portfolio Advisory Services. He also has 2 Years Merchant Banking experience. Mr. Bisen has Total work experience of 7 Years in the Fixed Income/Debt Market.

#### Name: Mr. Emmanuel Elango

#### Scheme (experience in managing this fund)

Kotak 30 (Sept 1, '08), Kotak Lifestyle (Sept 1, '08), Kotak Contra (Sept 1, '08), Kotak Global India (Sept 1, '08)

Past experience of 4 years in Institutional Equities. Worked as Equity research analyst (Oil and Gas, Oil services, Auto Ancillaries, Shipping, Textiles, Transport/Logistics/Aviation), at Franklin Templeton Mutual Fund, India for 2 years. His prior assignment was with J P Morgan Chase as an Equity research analyst. Before his management studies Mr. Elango worked with Bosch as a Design Engineer.

### Name: Mr. Deepak Agrawal

#### Scheme (experience in managing this fund)

Kotak Bond Short Term (Apr 14, '08), Kotak Flexi Debt (Jul 11, '07), Kotak Floater Short Term (Jul 11, '07), Kotak Liquid (Jul 11, '07), Kotak Bond (Regular & Deposit) (Apr 14, '08), Kotak Gilt – Savings (Apr 14, '08), Kotak Gilt – Investment & PF-Trust Plan (Apr 14, '08), Kotak Floater Long Term (Jul 11, '07)

Mr. Agrawal started his career with the AMC in September 2000 and moved to Debt Fund Management Team as research analyst in September 2001 and performed the role of dealer from October 2004 Since November 2006, Mr Agrawal was Fund Manager in the debt fund management team.

#### Name: Mr. Deepak Gupta

#### Scheme (experience in managing this fund)

Kotak Equity Arbitrage (Aug 29, '08), Kotak Equity FOF (Aug 29, '08)

Post his CA qualification; Deepak Gupta joined the Kotak AMC in April, 2005 as a Management Trainee in the 'NAV and Fund Accounting' team. In April, 2007 he moved to the Equity Fund Management team as a research analyst.

### **KOTAK 30**

#### Open-Ended Equity Growth Scheme

About The Scheme
Investment Objective - to generate capital appreciation from a portfolio of predominantly equity related securities. The portfolio will generally comprise of equity and equity related instruments of around 30 companies which may go up to 39 companies.

• Available Options - DPDR & G. Fund Managers Krishna Sanghvi and Emmanuel Elango. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Schemes: vi) Where the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme investments of Ending the pre-defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Dividends. Nil. Cases not covered above: 3.15%. Exit: For exit within 1 year from the date of allottement of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Dividends. Nil. Cases not covered above: Nil. Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in multiples of Re1 Ideal Investments: Rs. 5000 Additional Investment: Rs

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	5 Yr	Since allotment (Dec 29, 199
Kotak 30*	-38.80	-46.53	11.50	23.45	18.98
S&P CNX Niftv	-43.18	-50.96	6.76	13.14	12.91

Kotak 30 NAV: Rs.20.378 (Div. Option). \* Returns assumed reinvestment of the tax free dividend declared. Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate). Past performance may or may not be sustained in future.

#### Issuer / Instrument Industry / Rating % to Net Assets

#### Equity & Equity related (Listed/Awaiting listing on Stock Exchange)

Equity & Equity related (Listed/Await	ing listing on Stock Exchange)	
Reliance Industries Ltd. Oil & Natural Gas Corporation Ltd. Bharti Airtel Ltd. Infosys Technologies Ltd. Larsen And Toubro Ltd. Bharat Heavy Electricals Ltd. National Thermal Power Corporation Ltd. HDFC Bank Ltd. HDFC Ltd. ITC Ltd. Others Listed/Awaiting Listing on Stock Exchal	Banks Finance Consumer Non Durables	7.06% 5.51% 5.47% 4.55% 3.72% 3.13% 3.08% 3.06% 3.06% 36.93% <b>78.73%</b>
Futures	_	
Hero Honda Motors Ltd NOV 2008 Lupin LtdNOV2008 Bharti Airtel Ltd NOV 2008 <b>Futures (Market value represents Notio</b>	nal Value) - Total	0.97% 0.62% -0.58% <b>1.01%</b>
Debt Instruments	•	
Debentures and Bonds		
Corporate Debt/Financial Institutions Shriram Transport Finance Co Ltd. Ultratech Cement Ltd.	AA(ind) AAA	0.35% 0.35%
Indian Corporate Loan Securitization Trust Series 9 Series A	P1+(so)	0.18%
Corporate Debt/Financial Institutions -		0.18%
Money Market Instruments	iotai	0.00 /0
Commercial Paper(CP)/Certificate of De	posits(CD)	
Corporate Debt/Financial Institutions	•	6 440/
Reliance Capital Ltd.	A1+ A1+	6.44% 1.21%
ICICI Bank Ltd.  Corporate Debt/Financial Institutions -	, , , ,	7.65%
Public Sector Undertakings	iotai	7.05 /6
IDBI Bank Ltd.	A1+	0.85%
Power Finance Corporation Ltd.	P1+	0.81%
Public Sector Undertakings - Total		1.66%
TERM DEPOSITS		7.75%
Kotak Mahindra Bank Ltd.		7.75%
Term Deposits - Total Net Current Assets/(Liabilities)		2.32%
Grand Total		100%

Total NPA's provided for and percentage to NAV: Nil Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

SECTOR ALLOCATION

Banks	10.11%
Commercial Paper (CP)/Certificate of Deposits (CD)	9.31%
CBLO & Term Deposits & Rev.Repo	7.75%
Petroleum Products	7.06%
Telecom - Services	6.64%
Diversified	6.63%
Software	6.50%
Oil	5.51%
Power	5.20%
Industrial Capital Goods	5.09%
Others	30.20%

SIP Returns	1 Year	3 Year	5 Year	7 Year
Investment Amt.	Rs. 12,000	Rs. 36,000	Rs. 60,000	Rs. 84,000
Investment Value	Rs. 7516	Rs.29,443	Rs. 78,624	Rs.1,90,494
XIRR	-60.63%	-12.62%	10.75%	22.98%

### KOTAK OPPORTUNITIES

Open - Ended Equity Growth Scheme

About the Scheme

About the Scheme
Investment Objective - To generate capital appreciation from a diversified portfolio of equity and equity related securities. \*Available Options - DP, DR & G Fund Managers Krishna Sanghvi and Anurag Jain. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Scheme. v) Where the switch in is from an olose ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Scheme: v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Scheme: vi) Where the switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-de

	6 Months	1 Yr	3 Yr	Since allotment (Sep 09, 2004)
Kotak Opportunities	-45.23	-50.71	10.51	21.39
S&P CNX 500	-46.26	-53.55	2.48	11.87

Kotak Opportunities NAV: Rs. 22.331 (Growth Option) Returns = 1 year: Absolute. Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

**PORTFOLIO** 

Issuer / Instrument	Industry / Rating	% to Net A	Assets			
Equity & Equity related (Listed/A	Equity & Equity related (Listed/Awaiting listing on Stock Exchange)					
Bharti Airtel Ltd. Oil & Natural Gas Corporation Ltd. Bharat Heavy Electricals Ltd. Larsen And Toubro Ltd. Infosys Technologies Ltd. ITC Ltd. Reliance Industries Ltd. ICICI Bank Ltd. Divi s Laboratories Limited HDFC Ltd.	Telecom - Servic Oil Industrial Capita Diversified Software Consumer Non Petroleum Produ Banks Pharmaceuticals Finance	Durables ucts	5.43% 4.11% 3.60% 3.35% 3.29% 3.28% 3.09% 2.87% 2.81%			

Other Listed/Awaiting Listing on Stock Exchange - Total Futures
Bank Of Baroda-NOV2008
Bharti Airtel Ltd.-NOV2008 Futures (Market value represents Notional Value) - Total
Debt Instruments -0.49%

Debentures and Bonds Corporate Debt/Financial Institutions AXIS Bank Ltd. LAA+ AAA LAAA Ultratech Cement Ltd. Outratecn Lement Ltd.
Infrastructure Development Finance Co. Ltd
Corporate Debt/Financial Institutions - Total
Money Market Instruments
Commercial Paper(CP)/Certificate of
Deposits(CD)

Deposits(CD)
Corporate Debt/Financial Institutions 4.31% 2.59% 1.72% 1.61% Reliance Communications Ltd. Cholamandalam DBS Finance Limited. Cholamandaland DBS Finance Limited.
GE Capital Services India.
Indiabulls Financial Services Ltd
Reliance Capital Ltd.
Gruh Finance Ltd.
Corporate Debt/Financial Institutions - Total
TERM DEPOSITS
Kotak Mahindra Bank Ltd. .00% 11.40%

Term Deposits - Total Net Current Assets/(Liabilities) Grand Total **Notes:**Total NPA's provided for and percentage to NAV: Nil
Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

SECTOR ALLOCATION

Commercial Paper (CP)/ Certificate of Deposits (CD)	11.40%
Banks	10.37%
Consumer Non Durables	6.76%
CBLO & Term Deposits & Rev.Repo	6.56%
Telecom - Services	6.36%
Industrial Capital Goods	5.98%
Software	5.79%
Diversified	5.65%
Construction	5.22%
Oil	4.87%
Others	31.04%

SIP Returns	1 Year	2 Year	3 Year
Investment Amt.	Rs. 12,000	Rs. 24,000	Rs. 36,000
Investment Value	Rs. 6,831	Rs.15,710	Rs.27,606
XIRR	-68.07%	-35.44%	-16.49%

### **KOTAK TAX SAVER**

#### Open - Ended Equity Linked Saving Scheme

About The Scheme
Investment Objective - To generate long-term capital appreciation from a diversified portfolio of equity and equity related securities and enable investors to avail the income tax rebate, as permitted from time to time.

Available Options - DP, DR & G Fund Managers - Krishna Sanghvi & Anurag Jain.
Loads-Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme si offined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: Exit Load is not applicable for Kotak Tax Sarer Scheme. Minimum Initial Investments Horizon - 3 years Corpus: Rs. 273.65 crores. Ratios: Portfolio Turnover: 161.69% Total Expense Ratio: 2.30%

Performance as on October 31, 2008 (Figures in %)

Kotak Tax Saver NAV: Rs.9.374 (Growth Option) Returns = 1 year: Absolute. Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be ustained in future

-2.17

Industry / Dating 0/ to Not Assets

-53.15

-53.55

**PORTFOLIO** 

Kotak Tax Saver

S&P CNX 500

-45.93

-46.26

Issuer / Instrument	Industry / Rating % to I	Net Assets
Equity & Equity related (Listed/A	waiting listing on Stock Ex	change)
Bharti Airtel Ltd. Oil & Natural Gas Corporation Ltd. Infosys Technologies Ltd. Reliance Industries Ltd. Larsen And Toubro Ltd. Bharat Heavy Electricals Ltd. ITC Ltd. HDFC Bank Ltd. ICICI Bank Ltd. Hindustan Unilever Ltd. Others	Telecom - Services Oil Software Petroleum Products Diversified Industrial Capital Goods Consumer Non Durables Banks Banks Diversified	4.18% 4.16% 3.60% 3.51% 3.39% 2.97% 2.83% 2.80% 2.71% 2.43% 48.47%
Listed/Awaiting Listing on Stock Excha	nge - Total	81.05%
Debt Instruments Debentures and Bonds		
Corporate Debt/Financial Institutions		
AXIS Bank Ltd. Madras Cements Ltd. Ultratech Cement Ltd.	LAA+ A1+ AAA	3.40% 1.10% 0.73%
Indian Corporate Loan SecuritizationTrust		
Series 9 Series A	P1+(so)	0.37%
Corporate Debt/Financial Institutions - Total		5.60%
Public Sector Undertakings		2.00 /0
Indian Railway Finance Corporation Ltd.	AAA	1.85%
Public Sector Undertakings - Total Money Market Instruments		1.85%
Commercial Paper(CP)/Certificate of		
Deposits(CD)		
Corporate Debt/Financial Institutions	A1+	4.57%
ICICI Bank Ltd. Ballarpur Industries Ltd.	F1+(ind)	1.81%
HDFC Ltd.	A1+	1.69%
Corporate Debt/Financial		8.07%
Institutions - Total		0.07 70

Institutions - total
Public Sector Undertakings
State Bank of India. P1Public Sector Undertakings - Total
Collateral Borrowing & Lending obligation
Net Current Assets/(Liabilities)
Grand Total

Notes: Total NPA's provided for and percentage to NAV: Nil Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Banks	10.66%
Consumer Non Durables	10.16%
Commercial Paper (CP)/Certificate of Deposits (CD)	8.77%
Industrial Capital Goods	7.74%
Debentures and Bonds	7.45%
Software	5.89%
Diversified	5.82%
Telecom - Services	4.78%
Construction	4.74%
Pharmaceuticals	4.46%
Others	29.53%

P1+

### KOTAK MID-CAP

#### Open - Ended Equity Growth Scheme

About The Scheme

About The Scheme
Investment Objective - To generate capital appreciation from a diversified portfolio of equity and equity related securities.

• Available Options - DP, DR & G. Fund Managers Krishna Sanghvi and Anurag Jain.
Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered

(www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allottment of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Dividends: Nil. Cases not covered above: Nil. Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in multiples of Re.1. Ratios: Beta\*: 1.01 Sharpe\*: -0.10 Standard Deviation\*: 35.71 Alpha\*: -10.35 Portfolio Turnover: 215.06% Total Expense Ratio: 2.43% Ideal Investments Horizon - 1-3 years Corpus: Rs. 80.95 crores.

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	Since Allotment (Feb. 24, 2005)
Kotak Mid-Cap	-49.85	-58.49	-5.04	1.90
CNX Midcap	-48.86	-52.79	0.27	4.61

Kotak Midcap NAV : Rs. 10.959 (Growth Option) Returns = 1 year : Absolute. Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

#### PORTFOLIO

Olliforio		
Issuer / Instrument	Industry / Rating % to	Net Assets
Equity & Equity related (Listed/Av	vaiting listing on Stock Exchang	je)
Asian Paints Ltd. Divi s Laboratories Limited Punj Lloyd Ltd. Exide Industries Ltd Mphasis Ltd Lupin Ltd. Crompton Greaves Ltd. Marico Ltd. Thermax Ltd. United Phosphorus Ltd Others Listed/Awaiting Listing on Stock Exc	Consumer Non Durables Pharmaceuticals Construction Auto Ancillaries Software Pharmaceuticals Industrial Capital Goods Consumer Non Durables Industrial Capital Goods Pesticides Change - Total	5.29% 4.18% 3.78% 3.66% 3.47% 3.01% 3.03% 3.01% 2.62% 39.82% <b>75.15%</b>
Futures	_	2.74%
Titan Industries LtdNOV2008 Indian Bank-NOV2008		2.74% 0.15%
Futures (Market value represents No	otional	
Value) - Total Debt Instruments		2.89%
Debentures and Bonds		
Corporate Debt/Financial Institution	is Adv	2.470/
Madras Cements Ltd. <b>Corporate Debt/Financial Institution</b>	A1+	2.47% <b>2.47%</b>
Money Market Instruments Commercial Paper(CP)/Certificate of Deposits(CD) Public Sector Undertakings Vijaya Bank Public Sector Undertakings - Total TERM DEPOSITS		10.99% <b>10.99%</b>
Kotak Mahindra Bank Ltd. Term Deposits - Total Net Current Assets/ (Liabilities) Grand Total		8.65% <b>8.65%</b> - <b>0.15%</b> <b>100%</b>
Notes: Total NPA's provided for and percentage Total value and percentage to Net Asset	e to NAV: Nil of Illiquid Equity Shares: Nil	
SECTOR ALLOCATION		12.000/
Consumer Non Durables Banks		13.80% 12.20%
Pharmaceuticals		11.53%
Commercial Paper (CP)/Certificate of	Denosits (CD)	10.99%
CBLO & Term Deposits & Rev.Repo	Deposits (CD)	8.65%
Industrial Capital Goods		7.10%
Construction		5.75%
Finance		4.000/

Midcap Stocks as a percentage of Net Assets - 65.24

### **KOTAK BALANCE**

#### Open - Ended Balanced Scheme

Finance

Software

Auto Ancillaries

0.70%

0.70% 0.62% 2.11%

**Investment Objective -** To achieve growth by investing in equity & equity related instruments, balanced with income generation by investing in debt & money market

Instruments, balanced with income generation by investing in debt & money market instruments.

Available Options DP & DR Fund Managers Krishna Sanghvi, Sajit Pisharodi & Abhishek Bisen. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Schemes vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Schemes vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: 1%. For exit on or after 1 year from the date of

4.06%

3 66%

3.47% 18.79% allotment of units for investments of less than Rs. 5 crores: Nil. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nil. Where units are allotted upon reinvestment of Dividends: Nil. Cases not covered above: Nil. Minimum Initial Investment: Rs. 5000 Additional Investments Rs. 1000.8 in Multiples of Rs. 1. Ideal Investments Horizon - 1-3 years Corpus: Rs. 56.67 crores. Ratios: Portfolio Turnover: 168.12% Total Expense Ratio: 2.50% Sharpe\*: 0.24 Standard Deviation\*: 23.85 \*Source: Value Research Value Research

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	5 Yr	Since Allotment (Nov 25, 1999)
Kotak Balance*	-30.88	-37.49	8.21	18.33	15.35
Crisil Balanced					
Fund Index	-30.03	-35.20	6.16	9.98	NA

Kotak Balance NAV - Rs. 15,797. \* Returns assumed reinvestment of the tax free dividend declared. Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate). Past performance may or may not be sustained in future.

Issuer / Instrument	Industry / Rating	% to Net Assets
Equity & Equity related (Listed/Awa	aiting listing on Stock Ex	change)
Reliance Industries Ltd. Oil & Natural Gas Corporation Ltd. ITC Ltd. Bharti Airtel Ltd. Hindustan Unilever Ltd. ICICI Bank Ltd. HDFC Bank Ltd. HDFC Bank Ltd. State Bank Of India GAIL (India) Ltd. HDFC Ltd. Others Listed/Awaiting Listing on Stock Exchang	Petroleum Products Oil Consumer Non Durab Telecom - Services Diversified Banks Banks Banks Gas Finance	5.10% 3.31% 3.21% 2.83% 2.71% 2.58% 2.45% 2.17% 1.89% 1.87% 33.52% <b>61.64%</b>
Futures  Bharat Heavy Electricals Ltd NOV 2008  Union Bank Of India- NOV 2008  Infosys Technologies Ltd NOV 2008  ITC Ltd NOV 2008  Reliance Communications LtdNOV2008  HDFC Ltd NOV 2008  Futures (Market value represents Notiona Options	al Value) - Total	-0.22% -0.23% -0.24% -0.28% -0.34% -0.93% <b>-2.24</b> %
Réliance Industries Ltd 1350.00 - Call Optior Reliance Industries Ltd 1200.00 - Call Optior Options - Total Debt Instruments		-0.08% -0.20% <b>-0.28</b> %
Debentures and Bonds Corporate Debt/Financial Institutions Kotak Mahindra Prime Ltd. Ultratech Cement Ltd. ICICI Bank Ltd. Corporate Debt/Financial Institutions - Tot	LAA AAA AAA <b>tal</b>	10.29% 1.76% 1.58% <b>13.63%</b>
Public Sector Undertakings Indian Railway Finance Corporation Ltd. Public Sector Undertakings - Total Money Market Instruments	AAA	8.88% <b>8.88</b> %
Commercial Paper(CP)/Certificate of Depo Corporate Debt/Financial Institutions ICICI Bank Ltd. Development Credit Bank Ltd. Tata Motors Finance Ltd Corporate Debt/Financial Institutions - Tot Public Sector Undertakings	A1+ P1+ A1+	8.35% 3.40% 1.69% <b>13.44%</b>
State Bank Of India.  Public Sector Undertakings - Total	P1+	3.39% <b>3.39%</b>

### **Grand Total**

Notes: Total NPA's provided for and percentage to NAV: Nil

Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Public Sector Undertakings - Total TERM DEPOSITS Kotak Mahindra Bank Ltd.

Term Deposits - Total
Collateral Borrowing & Lending obligation
Net Current Assets/(Liabilities)

Debentures and Bonds	22.51%
Commercial Paper (CP)/Certificate of Deposits (CD)	16.83%
Banks	10.13%
Consumer Non Durables	5.80%
CBLO & Term Deposits & Rev.Repo	5.29%
Petroleum Products	5.10%
Power	4.70%
Pharmaceuticals	4.40%
Telecom - Services	3.91%
Industrial Capital Goods	3.72%
Others	17.61%

SIP Returns	1 Year	3 Year	5 Year	7 Year
Investment Amt.	Rs. 12,000	Rs. 36,000	Rs. 60,000	Rs. 84,000
Investment Value	Rs.8,423	Rs.30,375	Rs. 72,997	Rs.1,51,391
XIRR	-49.93%	-10.72%	7.77%	16.52%

### KOTAK LIFESTYLE

Open - Ended Equity Growth Scheme

#### About the Scheme

Investment Objective - The investment objective of the fund is to generate longterm capital appreciation from a portfolio of equity and equity related securities, generally diversified across companies, which are likely to benefit by changing lifestyle and rising consumerize in ledie.

diversified across companies, which are likely to benefit by changing lifestyle and rising consumerism in India. **Available Options** - DP, DR & G **Fund Managers** Krishna Sanghvi and Emmanuel Elango. **Loads - Entry:** a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by

the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25% Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: 1%. For exit on or after 1 year from the date of allotment of funds as defined under SEBI Regulations: Nii. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nii. Where units are allotted upon reinvestment of Dividends: Nii. Cases not covered above: Nii. Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in multiples of Re.1. Ideal Investments Horizon - 1-3 years Corpus: Rs. 96.08 crore. Ratios: Portfolio Turnover: 118.23% Total Expense Ratio: 2.34%.

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	Since Allotment (Mar 21, 2006)
Kotak Lifestyle	-43.29	-54.32	-13.16
S&P CNX 500	-46.26	-53.55	-8.52

Kotak Lifestyle NAV: Rs. 6.913 (Growth Option) Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

Issuer / Instrument	Industry / Rating % to	Net Assets
Equity & Equity related (Listed/Av	vaiting listing on Stock Ex	change)
Bharti Airtel Ltd. Colgate Palmolive (India ) Ltd. Reliance Communications Ltd. Maruti Udyog Ltd HDFC Ltd. Hero Honda Motors Ltd. HDFC Bank Ltd. State Bank Of India Dabur India Ltd Zee Entertainment Enterprises Ltd Others	Telecom - Services Consumer Non Durables Telecom - Services Auto Finance Auto Banks Banks Consumer Non Durables Media and Entertainment	5.67% 6.43% 6.18% 5.86% 5.42% 5.30% 4.84% 4.07% 3.40% 3.20% 27.31%
Listed/Awaiting Listing on Stock Exchar	nge - Total	78.08%
Debt Instruments Debentures and Bonds Corporate Debt/Financial Institutions Citifinancial Consumer Finance India Ltd. LIC Housing Finance Ltd. Credit Asset Trust Series XLVIII Class A2 Corporate Debt/Financial Institutions	AAA AAA F1+(ind)(SO) <b>Total</b>	3.12% 2.11% 1.05% <b>6.28%</b>
TERM DEPOSITS Kotak Mahindra Bank Ltd. Term Deposits - Total Net Current Assets/ (Liabilities) Grand Total		2.60% <b>2.60%</b> <b>12.44%</b> <b>100%</b>

Total NPA's provided for and percentage to NAV: Nil Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Consumer Non Durables	19.32%
Banks	15.96%
Auto	12.86%
Telecom - Services	12.85%
Finance	6.69%
Debentures and Bonds	6.28%
Media and Entertainment	4.91%
CBLO & Term Deposits & Rev.Repo	2.60%
Textile Products	2.59%
Diversified	1.62%
Others	14.32%

#### KOTAK CONTRA

#### Open - Ended Equity Growth Scheme

About The Scheme Investment Objective - To generate capital appreciation from a diversified portfolio of equity and equity related securities.

Available Options - DP, DR & G Fund Managers Anurag Jain and Emmanuel Elango. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/ Balanced/Equity FOF Scheme to investments of Est Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestments of list shan Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Units for investments of less than Rs. 5 crores: Ni

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 <b>Yr</b>	Since Allotment ( July 27, 2005)
Kotak Contra	-37.77	-44.04	2.46	1.46
S&P CNX 500	-46.26	-53.55	2.48	2.73

Kotak Contra NAV: Rs.10.720 (Growth Option). Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate). Past performance may or may not be sustained in future.

**PORTFOLIO** 

Issuer / Instrument	Industry / Rating	% to Net Assets

Equity & Equ	uity related (Li	sted/Awaiting	listing on St	tock Exchange)
--------------	------------------	---------------	---------------	----------------

Reliance Industries Ltd. Bharti Airtel Ltd. Coll & Natural Gas Corporation Ltd. Dabur India Ltd Asian Paints Ltd. Consumer Non Durables Consumer Non Durables Consumer Non Durables Consumer Non Durables Reliance Communications Ltd. Punjab National Bank HDFC Ltd. Pinance Britannia Industries Ltd. Union Bank Of India Others Listed/Awaiting Listing on Stock Exchange - Total	7.08% 5.30% 4.39% 4.06% 3.11% 2.96% 2.90% 2.89% 2.71% 35.56% 35.58%
Futures	2.420/
Hero Honda Motors LtdNOV2008 Bajaj Auto LtdNOV2008	2.42% 0.07%
Futures (Market value represents Notional	
Value) - Total Debt Instruments	2.49%
Debentures and Bonds Corporate Debt/Financial Institutions Madras Cements Ltd. Ultratech Cement Ltd. Corporate Debt/Financial Institutions - Total Money Market Instruments Commercial Paper(CP)/Certificate of Deposits(CD)	3.28% 1.64% <b>4.92%</b>
Corporate Debt/Financial Institutions ICICI Bank Ltd. A1+ Tata Motors Finance Ltd A1+ Corporate Debt/Financial Institutions - Total	4.69% 1.57% <b>6.26%</b>
TERM DEPOSITS Kotak Mahindra Bank Ltd. Term Deposits - Total Collateral Borrowing & Lending obligation Net Current Assets/(Liabilities) Grand Total Notes:	4.92% <b>4.92%</b> <b>5.24%</b> <b>2.63%</b> <b>100%</b>
Total NPA's provided for and percentage to NAV: Nil Total value and percentage to Net Asset of Illiquid Equity Shares: Nil	

SECTOR ALLOCATION

Consumer Non Durables	14.17%
Banks	13.25%
CBLO & Term Deposits & Rev.Repo	10.16%
Telecom - Services	9.82%
Petroleum Products	7.08%
Commercial Paper (CP)/ Certificate of Deposits (CD)	6.26%
Debentures and Bonds	4.92%
Oil	4.39%
Auto	3.11%
Power	3.11%
Others	23.73%

### KOTAK GLOBAL INDIA Open - Ended Equity Growth Scheme

About the Scheme

**Investment Objective** - To generate capital appreciation from a diversified portfolio of predominantly equity and equity related securities issued by globally competitive Indian

predominantly equity and equity related securities issued by globally competitive Indian Companies.

Available Options - DP, DR & G Fund Managers — Anurag Jain & Emmanuel Elango. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC 1.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores vi) Where the switch in is from a Close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/Balanced/Equity FOF Scheme in the respective offer documents or on maturity to an Equity Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestment of Dividends Si. Cases not covered above: Nil. Minimum Initial Investment: Rs. 1000 Additional Investment: Rs. 1000. 8 in Multiples of Rs.1. Ideal Investments Horizon - 1-3 years Corpus: Rs. 43.21 crores. Ratios: Portfolio Turnover: 92.21% Total Expense Ratio: 2.46% Standard Devi

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yrs	Since Allotment (Jan 30, 2004)
Kotak Global India	-45.35	-56.60	-2.36	9.77
S&P CNX 500	-46.26	-53.55	2.48	9.27

Kotak Global India NAV: Rs. 15.577 (Growth Option) Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future. PORTFOLIO

#### Industry / Rating % to Net Assets Issuer / Instrument

#### Equity & Equity related (Listed/Awaiting listing on Stock Exchange)

Reliance Industries Ltd.	Petroleum Products	7.96%
ICICI Bank Ltd.	Banks	6.92%
Oil & Natural Gas Corporation Ltd.	Oil	5.42%
Zee Entertainment Enterprises Ltd	Media and Entertainment	4.45%
Tata Power Co. Ltd.	Power	4.31%

Divi s Laboratories Limited Tata Consultancy Services Ltd. United Phosphorus Ltd Crompton Greaves Ltd. Thermax Ltd. Others	Pharmaceuticals Software Pesticides Industrial Capital Goods Industrial Capital Goods	3.84% 3.71% 3.71% 3.62% 3.38% 29.66%
Listed/Awaiting Listing on Stock Exch Money Market Instruments Commercial Paper(CP)/Certificate of D	-	77.04%
Corporate Debt/Financial Institutions		
TATA Capital Ltd. Pidilite Industries Ltd. Corporate Debt/Financial Institutions	A1+ P1+	4.62% 2.27% <b>6.89%</b>
Public Sector Undertakings		
IDBI Bank Ltd.	A1+	8.91%
Public Sector Undertakings - Total		8.91%
TERM DEPOSITS Kotak Mahindra Bank Ltd. Term Deposits - Total Net Current Assets/(Liabilities) Grand Total		2.89% <b>2.89%</b> <b>4.27%</b> <b>100%</b>
<b>Notes:</b> Total NPA's provided for and percentage	to NAV: Nil	

Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Commercial Paper (CP)/ Certificate of Deposits (CD)	15.80%
Pharmaceuticals	12.70%
Consumer Non Durables	8.74%
Petroleum Products	7.96%
Industrial Capital Goods	7.12%
Banks	6.92%
Oil	6.62%
Pesticides	5.31%
Software	5.18%
Media and Entertainment	4.45%
Others	19.20%

### **KOTAK MNC**

#### Open - Ended Equity Growth Scheme

About the Scheme Investment Objective - To generate capital appreciation from a portfolio of predominantly equity and equity related securities issued by multinational companies. Available Options – DP & DR Fund Managers – Anurag Jain & Sajit Pisharodi. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/ Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/ Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where the switch in is from any other scheme apart from point iv and v above to an Equity/ Balanced/Equity FOF Scheme for investments of leaving for Scheme for investments of point in and v above to an Equity/ Balanced/Equity FOF Scheme for investments of leaving for Scheme for Investments of leas than Rs. 5 crores: Nil. Where investments is made by Fund of Funds as defined under SEBI Regulations: N

	6 Months	1 Yr	3 Yrs	5 Yrs	Since Allotment (Apr 04, 2000)
Kotak MNC*	-35.19	-43.98	-2.07	14.70	10.31
BSE Sensex	-42.44	-50.52	7.43	14.80	11.62
S&P CNX Nifty	-43.18	-50.96	6.76	13.14	9.83

Kotak MNC NAV: Rs. 18.138 \* Returns assumed reinvestment of the tax free dividend declared. Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future. PORTFOLIO

Issuer / Instrument	Industry / Rating	% to Net Assets

issued / instrument	musus, rituaning re serve	
Equity & Equity related (Listed/Await	ting listing on Stock Exchange)	
ITC Ltd.	Consumer Non Durables	9.67%
Hindustan Unilever Ltd.	Diversified	7.26%
Bharti Airtel Ltd.	Telecom - Services	5.93%
Nestle India Ltd.	Consumer Non Durables	5.11%
Areva T and D India Ltd.	Industrial Capital Goods	4.01%
Mphasis Ltd	Software	3.80%
Colgate Palmolive (India ) Ltd.	Consumer Non Durables	3.44%
Kennametal India Ltd.	Industrial Products	3.28%
ING Vysya Bank Ltd.	Banks	3.26%
Gilletté Índia Ltd	Consumer Non Durables	3.14%
Others		32.75%
Listed/Awaiting Listing on Stock Exchange	- Total	81.65%
Debt Instruments		
Debentures and Bonds		
Corporate Debt/Financial Institutions	1.4.4.4	
Infrastructure Development Finance Co. Ltd_	LAAA	10.07%
Corporate Debt/Financial Institutions - Total		10.07%
Money Market Instruments	. ()	
Commercial Paper(CP)/Certificate of Deposit	ts(CD)	
Corporate Debt/Financial Institutions	۸1.	4.000/
ICICI Home Finance Company Limited	A1+	4.96%
Corporate Debt/Financial Institutions - Total		4.96%
TERM DEPOSITS		2.52%
Kotak Mahindra Bank Ltd.		2.52%
Term Deposits - Total		0.80%
Net Current Assets/ (Liabilities) Grand Total		100%
Granu iotai		100 /0

**Notes:**Total NPA's provided for and percentage to NAV: Nil
Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Consumer Non Durables	25.69%
Industrial Capital Goods	10.23%
Debentures and Bonds	10.07%
Industrial Products	9.20%
Diversified	7.26%
Telecom - Services	5.93%
Commercial Paper (CP)/Certificate of Deposits (CD)	4.96%
Software	3.80%
Auto Ancillaries	3.43%
Banks	3.26%
Others	16.17%

### **KOTAK TECH**

#### Open - Ended Equity Growth Scheme

#### About the Scheme

About the Scheme
Investment Objective - To generate capital appreciation from a portfolio of predominantly equity and equity related securities in technology, other technology enabled companies and related sectors as given in the investment strategy.

Available Options - DP & DR Fund Managers - Anurag Jain & Sajit Pisharodi. Loads-Entry: a) No entry load shall be charged on: i) For "all direct" applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme. v) Where switch in is from a close ended scheme (excluding fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/ Balanced/Equity FOF Schemes: vi) Where the switch in is from any other scheme apart from point iv and v above to an Equity/ Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where the switch in is from any other scheme apart from point iv and v above to an Equity/ Balanced/Equity FOF Scheme for investments of lower and the switch in 1 year from the date of allotment of units for investments of less than Rs. 5 crores: Nii. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nii. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nii. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nii. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nii. Where investments i

	6 Months	1 Yr	3 Yr	5 Yr	Since Allotment (April 04, 2000)
Kotak Tech	-43.75	-55.09	-10.72	3.87	-8.66
BSE Teck Index	-36.93	-45.63	1.45	14.93	-3.50

Kotak Tech NAV: Rs. 4.595 Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in

Industry / Rating % to Net Assets

#### PORTFOLIO

Issuer / Instrument

Equity & Equity related (Listed/A	waiting listing on Stock Exchange)	
Infosys Technologies Ltd. Bharti Airtel Ltd. Zee Entertainment Enterprises Ltd Tata Consultancy Services Ltd. Reliance Communications Ltd. Miphasis Ltd Zee News Ltd. Allied Digital Services Limited Sun TV Limited. MindTree Consulting Ltd. Others Listed/Awaiting Listing on Stock Excha Privately Placed/Unlisted	Software Telecom - Services Media and Entertainment Software Telecom - Services Software Media and Entertainment Hardware Media and Entertainment Software Media and Entertainment Software	16.79% 13.17% 5.93% 4.65% 4.93% 4.39% 2.64% 2.31% 2.20% 17.71% 78.02%
Virtual Dynamics Software Ltd. @ SRM Radiant Infotech Ltd. @ Privately Placed/Unlisted - Total Money Market Instruments Commercial Paper(CP)/Certificate of De	Software Software	#
Corporate Debt/Financial Institutions	A1+	6.63%
ICICI Bank Ltd.  Corporate Debt/Financial Institutions -		6.63%
Public Sector Undertakings	P1+	6.73%
State Bank Of India.	LIT	0.73/0

Notes: Total NPA's provided for and percentage to NAV: Nil

Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

# indicates % to Net Assets less than 0.01%

State Bank Of India.
Public Sector Undertakings - Total
TERM DEPOSITS
Kotak Mahindra Bank Ltd.
Term Deposits - Total
Net Current Assets/(Liabilities)
Grand Total

#### @ Privately Placed

#### SECTOR ALLOCATION

SECTOR ALLOCATION	
Software	40.82%
Telecom - Services	18.10%
Media and Entertainment	15.76%
Commercial Paper (CP)/Certificate of Deposits (CD)	13.36%
CBLO & Term Deposits & Rev.Repo	4.97%
Hardware	2.31%
Telecom - Equipment & Accessories	1.03%
Others	3.65%

### **KOTAK EQUITY FOF**

#### Open - Ended Equity Fund of Funds Scheme

About the Scheme Investment Objective - The Investment Objective of the Scheme is to generate longterm capital appreciation from a portfolio created by investing predominantly in openended diversified equity schemes of Mutual Funds registered with SEBI.

Available Options - DP, DR & G Fund Manager - Sajit Pisharodi & Deepak Gupta. Loads - Entry: a) No entry load shall be charged on: i) For "all direct" applications received by AMC i.e. applications received through internet facility offered (www.kotakmutual.com), on application forms that are not routed through any distributor/agent/broker and submitted to AMC office or collection centre / investment service centre. ii) On additional purchases done directly by the investor under the same folio and switch-in to the scheme from other scheme if such transaction is done directly by the investor: iii) Where the purchase amount/switch in amount is equal to or more than Rs. 5 crores iv) Where the switch in is from an Equity/Balanced/Equity FOF Scheme to an Equity/Balanced/Equity FOF Scheme, v) Where switch in is from a close ended scheme (excluding Fixed Maturity Plans and Interval Plans) during the pre-defined liquidity window of the scheme as defined in the respective offer documents or on maturity to an Equity/ Balanced/Equity FOF Scheme synthem is from any other scheme apart from point it and vabove to an Equity/Balanced/Equity FOF Scheme for investments equal to or more than Rs. 5 crores vii) Where investments is made by Fund of Funds as defined under SEBI Regulations viii) Where units are allotted upon reinvestment of Dividends b) Cases not covered above: 2.25%. Exit: For exit within 1 year from the date of allotment of units for investments of less than Rs. 5 crores: Nil. Where units are allotted upon reinvestments of less than Rs. 5 crores: Nil. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nil. Where units are allotted upon reinvestment of Dividends: Nil. Cases not covered above: 2.25%. Exit: For exit within 1 year from the dat

	6 Months	1 Yr	3 Yr	Since Allotment (Aug 09, 2004)
Kotak Equity FOF	-38.95	-47.68	5.49	15.92
S & P CNX Nifty	-43.18	-50.96	6.76	14.25

Kotak Equity FOF NAV: Rs.18.680 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

#### Industry / Rating % to Net Assets

#### Equity & Equity related (Listed/Awaiting listing on Stock Exchange)

Mutual Fund Units		
Kotak 30	Equity Schemes	21.63%
HDFC Top 200 Fund	Equity Schemes	20.91%
Prudential ICICI Dynamic Plan	Equity Schemes	19.57%
Birla Sunlife Frontline Equity	Equity Schemes	19.41%
Tata Equity Opportunities Fund	Equity Schemes	17.71%
Mutual Fund Units - Total	, ,	99.23%
Net Current Assets/(Liabilities)		0.77%
Grand Total		100%

Total NPA's provided for and percentage to NAV: Nil Total value and percentage to Net Asset of Illiquid Equity Shares: Nil

#### SECTOR ALLOCATION

Equity Schemes	99.23%
Net Current Assets	0.77%

Specific Risk Factors: The investors of the scheme shall bear the recurring expenses of the Scheme in addition to the underlying schemes. Hence the investor under the Scheme may receive lower pre-tax returns than what they may receive if they had invested directly in the underlying schemes in the same proportions. The disclosure of the scheme will be limited to providing the particulars of the underlying schemes where the scheme has invested and will not include the investments made by the underlying schemes.

### KOTAK EQUITY ARBITRAGE Open - Ended Equity Growth Scheme

About The Scheme Investment Objective - The investment objective of the scheme is to generate capital appreciation and income by predominantly investing in arbitrage opportunities in the cash and derivatives segment of the equity market, and by investing the balance in debt and money market instruments.

Available Options - DP, DR & G. Fund Managers - Sajit Pisharodi, Abhishek Bisen and Deepak Gupta Loads - Entry: Nil. Exit: For Investments <= Rs. 50 lacs: a. If redeemed within 3 months from the date of allotment of units: 0.60%. b. If redeemed after 3 months, within 6 months from the date of allotment of units: 0.50%. c. Lif redeemed after 6 months from the date of allotment of units: Nil. d. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nil. e. Where units are allotted upon reinvestment of Dividends: Nil. For Investments > Rs. 50 lacs: a. If redeemed on or before 30 days from the date of allotment of units: Nil. c. Where investments is made by Fund of Funds as defined under SEBI Regulations: Nil. d. Where units are allotted upon reinvestment of Dividends: Nil. Minimum Initial Investment: Rs.5000. Additional Investment: Rs.1000 & Inmultiples of Re.1. Ideal Investments Horizon: Above 3 Months Corpus: Rs. 229.02 crores. Ratios: Total Expense Ratio: 1.10% Standard Deviation\*:1.02 Sharpe\*:2.59 YTM: 8.50% \* Source: Value Research.

#### Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	Since Allotment (Sept 29, 2005)
Kotak Equity Arbitrage Fund	3.69	7.69	8.00
CRISIL Liquid Fund Index	3.89	7.69	6.87

Kotak Equity Arbitrage NAV : Rs.12.6865 (Growth Option) Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

Issuer / Instrument	Industry / Rating	% to Net Assets
Equity & Equity related (Listed/Av	vaiting listing on Stock E	xchange)

1 3 1 3		,
ITC Ltd. GTL Ltd.	Consumer Non Durables Telecom - Equipment	6.60%
	& Accessories	4.25%
Hindalco Industries Ltd.	Non - Ferrous Metals	3.48%
Shree Renuka Sugars Ltd.	Consumer Non Durables	3.02%
HDFC Bank Ltd.	Banks	2.99%
Ranbaxy Laboratories Ltd.	Pharmaceuticals	2.86%

Reliance Industries Ltd. Oil & Natural Gas Corporation Ltd. Bank of India Bharat Forge Ltd. Others <b>Listed/Awaiting Listing on Stock Ex</b>	Petroleum Products Oil Banks Industrial Products <b>change - Total</b>	2.43% 2.42% 2.41% 2.31% 37.07% <b>69.84%</b>
Futures Adlabs Films LtdNOV2008 India Infoline Ltd-NOV2008 Reliance Infrastructure Ltd-NOV2008	-	-0.01% -0.01% -0.01%
Arvind Mills LtdNOV2008 Gujarat Narmada Valley Fertilisers Com LtdNOV2008 IBN 18 Broadcast Limited-NOV2008	pany	-0.02% -0.02% -0.02%
NIIT LtdNOV2008 Peninsula Land LtdNOV2008 Reliance Capital LtdNOV2008 Sterlite Technologies Ltd-NOV2008 Gujarat Alkalies & Chemicals LtdNOV2 Jaiprakash Associates Ltd-NOV2008	2008	-0.02 % -0.02 % -0.02 % -0.02 % -0.03 % -0.03 %
Bombay Dyeing & Manufacturing Com Ltd-NOV2008 Dabur India Ltd-NOV2008	pany	-0.05% -0.05%
JSL Limited-NOV2008 Kingfisher Airlines Limited-NOV2008 Bharti Airtel LtdNOV2008 Parsvnath Developers LtdNOV2008		-0.05% -0.05% -0.06% -0.06% -0.06%
Patel Engineering LtdNOV2008 Central Bank Of India-NOV2008 Tata Steel LimitedNOV2008 Biocon LtdNOV2008 Indian Hotels Company LtdNOV2008		-0.00 % -0.09 % -0.10 % -0.10 %
Bharat Electronics Ĺtd-ÑOV2008 Infosys Technologies LtdNOV2008 Rajesh Exports LtdNOV2008 Wipro LtdNOV2008		-0.11% -0.11% -0.11% -0.11%
Ashok Leyland LtdNOV2008 India Cements LtdNOV2008 Rolta India LtdNOV2008 Industrial Development Bank of		-0.13% -0.16% -0.16%
India LtdNOV2008 Jaiprakash Hydro Power Ltd NOV2008 Noida-Toll Bridge Co. LtdNOV2008 Praj Industries LtdNOV2008		-0.17% -0.17% -0.17% -0.23%
Welspun Gujarat Stahl Rohren Ltd NO Grasim Industries LtdNOV2008 Alok Industries LtdNOV2008 Escorts LtdNOV2008 Byrish National Rolk NOV2008	vv ZUU8	-0.26% -0.27% -0.30% -0.32% -0.33%
Punjab National Bank-NOV2008 3i Infotech LtdNOV2008 Neyveli Lignite Corporation LtdNOV20 Television Eighteen India LtdNOV2008 Lakshmi Machine Works Ltd-NOV2008	008	-0.33% -0.34% -0.35% -0.37% -0.39%
Wire & Wireless (India) LtdNOV2008 Oswal Chemicals & Fertilizers LtdNOV Mahanagar Telephone Nigam LtdNOV Syndicate Bank-NOV2008		-0.39% -0.40% -0.42% -0.42%
Nagarjuna Fertilizers & Chemicals Ltd1 Oracle Financial Services Software Ltd-1 Dena Bank-NOV2008 Indian Oil Corporation Ltd-NOV2008	NOV2008 NOV2008	-0.43% -0.43% -0.44% -0.44%
Lanco Infratech Ltd-NOV2008 Cairn India Limited-NOV2008 K S Oils Ltd-NOV2008 Mercator Lines LtdNOV2008		-0.45% -0.49% -0.50% -0.52%
Vijaya Bank-NOV2008 Century Textiles & Industries LtdNOV2 GTL Infrastructure LtdNOV2008 Hindustan Oil Exploration Company Ltd ISB CEAL Ltd. NOV2000		-0.52% -0.54% -0.54% -0.55% -0.57%
JSW Steel LtdNOV2008 Core Projects & Technologies Ltd-NOV2 Ispat Industries Ltd-NOV2008 Reliance Natural Resources Ltd-NOV200 Maharashtra Seamless LtdNOV2008		-0.57% -0.59% -0.63% -0.63% -0.64%
Malia and a Stanless (1.4-Nov2006) Tata Teleservices Ltd-NoV2008 Kesoram Industries Limited-NoV2008 Triveni Engineering & Industries LtdNo TVS Motors Company Ltd-NoV2008	DV2008	-0.64% -0.68% -0.70% -0.71%
Reliance Petroleum LtdNOV2008 Birla Corporation LtdNOV2008 Ultratech Cement LtdNOV2008 Balramour Chini Mills Itd-NOV2008		-0.75% -0.77% -0.78% -0.79%
Rural Electrification Corporation Ltd-NC Development Credit Bank LtdNOV20C Aptech LtdNOV2008 DLF Limited-NOV2008	08	-0.79% -0.81% -0.86% -0.88%
Hindustan Construction Co.Ltd-NOV20 Jindal Steel & Power LtdNOV2008 Bajaj Hindusthan Limited-NOV2008 ICICI Bank LtdNOV2008	08	-0.93% -1.15% -1.23% -1.28%
Idea Cellular LtdNOV2008 FCI LtdNOV2008 Reliance Communications LtdNOV200 Infrastructure Development Finance	08	-1.61% -1.81% -1.91%
Co. Ltd-NOV2008 Bharat Forge LtdNOV2008 Bank of India-NOV2008 Oil & Natural Gas Corporation LtdNO\ Reliance Industries LtdNOV2008	V2008	-2.07% -2.33% -2.41% -2.43% -2.43%
Ranbaxy Laboratories LtdNOV2008 HDFC Bank LtdNOV2008 Shree Renuka Sugars LtdNOV2008 Hindalco Industries Ltd-NOV2008		-2.88% -3.01% -3.03% -3.49%
GTL Ltd-NOV2008 ITC LtdNOV2008 Money Market Instruments Commercial Paper(CP)/Certificate		-4.25% -6.64%
<b>Of Deposits(CD)</b> <b>Corporate Debt/Financial Institutior</b> Unitech Ltd.	ns F1+(ind)	2.62%
Corporate Debt/Financial Institutions - Total TERM DEPOSTS		<b>2.62%</b>
Kotak Mahindra Bank Ltd. Term Deposits - Total Net Current Assets/(Liabilities) Grand Total		36.23% <b>36.23%</b> -8.69% 100%

#### SECTOR ALLOCATION

CBLO & Term Deposits & Rev.Repo	36.23%
Consumer Non Durables	13.00%
Banks	9.42%
Telecom - Equipment & Accessories	4.81%
Telecom - Services	4.63%
Finance	3.88%
Petroleum Products	3.61%
Non - Ferrous Metals	3.48%
Oil	3.45%
Commercial Paper (CP)/Certificate of Deposits (CD)	3.00%
Others	14.53%

### **KOTAK INCOME PLUS**

Open - Ended Income Scheme

About the Scheme Investment Objective - To enhance returns over a portfolio of Debt Instruments with a moderate exposure in Equity and Equity related Instruments. Available Options DP, DR & G Fund Managers Krishna Sanghvi, Sajit Pisharodi & Abhishek Bisen. Loads - Entry: Nil. Exit: 19% for redemptions within 1 year where investment amount /= Rs. 25 lacs. Nil for investment amount > Rs. 25 lacs. Minimum Initial Investment: Rs. 5000 Additional Investments: Rs. 1000 & In Multiples of Re. 1.

Ideal Investments Horizon - 1-3 years Corpus: Rs. 21.26 crores. Ratios: Total Expense Ratio: 2.23% Standard Deviation\*: 6.25 Sharpe\*: -0.84 Beta\*: -0.01 Alpha\*: -5.19 YTM: 7.00% \*Source: Value Research. Portfolio Modified Duration: 0.26

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	Since Allotment (	Dec 02, 2003)
Kotak Income Plus	-7.75	-9.28	4.10	5.65	5
CRISIL MIP Blended Index	-7.54	-6.88	5.21	5.49	)

Kotak Income Plus NAV - Rs. 13. 1042 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

PORTFOLIO

Issuer / Instrument	Industry / Rating % to N	let Assets
Equity & Equity related (Listed/Awa	iting listing on Stock Exchange	)
Reliance Industries Ltd.	Petroleum Products	0.97%
Hindustan Unilever Ltd.	Diversified	0.81%
Bharti Airtel Ltd.	Telecom - Services	0.80%
ITC Ltd. Oil & Natural Gas Corporation Ltd.	Consumer Non Durables Oil	0.77% 0.72%
HDFC Bank Ltd.	Banks	0.72%
Lupin Ltd.	Pharmaceuticals	0.47%
Divi s Laboratories Limited	Pharmaceuticals	0.42%
GAIL (India) Ltd.	Gas	0.35%
State Bank Of India	Banks	0.34%
Others		4.96%
Listed/Awaiting Listing on Stock Exch	iange - Total	11.09%
Debt Instruments Debentures and Bonds		
Corporate Debt/Financial Institutions		
Infrastructure Development Finance Co. L		18.94%
Indian Corporate Loan SecuritizationTrust		
Series 9 Series A	P1+(so)	14.12%
ICICI Bank Ltd.	CARE AAA	9.73%
Ultratech Cement Ltd.	AAA	9.58%
Infrastructure Leasing & Financial Services		2.09% <b>54.46%</b>
Corporate Debt/Financial Institutions Public Sector Undertakings	- iotai	34.40 %
Union Bank of India	AA+	24.68%
Public Sector Undertakings - Total		24.68%
Money Market Instruments		
Commercial Paper(CP)/Certificate of D		
Corporate Debt/Financial Institutions	A1+	4.000/
IDBI Home Finance	* * * * *	4.69% <b>4.69%</b>
Corporate Debt/Financial Institutions TERM DEPOSITS	- Iotai	4.05 /6
Kotak Mahindra Bank Ltd.		2.35%
Term Deposits - Total		2.35%
Net Current Assets/(Liabilities)		2.73%
Grand Total		100%

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments. 0.33 years Total NPA provided and percentage to NAV: Nil

\* Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	79.14%
Equities	11.09%
Commercial Paper (CP)/Certificate of Deposits (CD)	4.69%
Net Current Assets	2.73%
CBLO & Term Deposits & Rev.Repo	2.35%

#### **RATING PROFILE**

A1+, AAA, CARE AAA, LAAA, P1+(so)	59.15%
AA+	24.68%
Equities	11.09%
Net Current Assets	2.73%
CBLO & Term Deposits & Rev.Repo	2.35%

### KOTAK BOND SHORT TERM PLAN

Open - Ended Debt Scheme

About the Scheme

Investment Objective - To provide reasonable returns and high level of liquidity by investing in debt & money market instruments of different maturities, so as to spread the risk across different kinds of issuers in the debt market. Plan Short Term Available Options: DR & G Fund Managers Deepak Agrawal & Abhishek Bisen. Loads - Entry: Nil. Exit: Nil

Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in Multiples Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & Infinituples of Re.1. Ideal Investments Horizon 6 Months and above Corpus: Rs. 74.20 crores. Ratios: Total Expense Ratio: 0.61% Sharpe\*: 2.35 Standard Deviation\*: 0.99 YTM: 9.60% \*Source: Value Research. Portfolio Modified Duration: 0.91

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	5 Yr	Since Allotment (May 02, 2002)
Short Term Plan	1.88	6.12	7.17	6.34	6.65
Crisil Short - Term					
Bond Fund Index	2.39	6.11	6.17	5.26	5.74

Kotak Bond Short Term NAV: Rs.15.2006 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

Issuer / Instrument Industry / Rating % to Net Assets

issuer / inistrument	maasay / maanig /o to	
Debt Instruments Debentures and Bonds Corporate Debt/Financial Institutions		
Tata Sons Ltd. Long Bond Rec.Trust 2006 Ser IV A	AAA AAA(so)	19.57% 8.42%
Shriram Transport Finance Co Ltd.	AA(ind)(SO)	6.76%
Citicorp Finance (India) Ltd.	AAA	6.63%
Kotak Mahindra Prime Ltd.	LAA LAA+	6.63% 5.96%
The Indian Hotels Company Ltd. AXIS Bank Ltd.	LAA+ LAA+	2.78%
LIC Housing Finance Ltd.	AAA	2.76%
Indian Corporate Loan SecuritizationTrust	D1 . (aa)	2.700/
Series 9 Series A RB Loan Trust Series V 2007 Series A1	P1+(so) F1+(ind)(SO)	2.70% 2.01%
Madras Cements Ltd.	A1+	1.35%
Infrastructure Development Finance Co. Ltd	LAAA	0.12%
Corporate Debt/Financial Institutions - Tor Public Sector Undertakings	tai	65.69%
PNB Housing Finance Ltd.	AA+	9.96%
Public Sector Undertakings - Total		9.96%
Money Market Instruments Commercial Paper(CP)/Certificate of Depo	citc(CD)	
Corporate Debt/Financial Institutions	SIG(CD)	
ICICI Bank Ltd.	A1+	7.65%
Standard Chartered Investment & Loan India L	.td. P1+ A1+	6.67% 0.62%
Reliance Capital Ltd.  Corporate Debt/Financial Institutions - Tot		14.94%
Net Current Assets/(Liabilities)	Lai	9.41%
Grand Total		100%

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 1.12 years Total NPA provided and percentage to NAV: NIL

**Grand Total** 

Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	75.65%
Commercial Paper (CP)/Certificate of Deposits (CD)	14.94%
Net Current Assets	9.41%

#### **RATING PROFILE**

A1+, AAA, AAA(so), F1+(ind)(SO), LAAA, P1+, P1+(so)	58.50%
AA+, LAA+, AA(ind)(SO), LAA	32.09%
Net Current Assets	9.14%

### **KOTAK BOND**

#### Open - Ended Debt Scheme

About the Scheme

About the Scheme Investment Objective - To create a portfolio of debt and money market instruments of different maturities so as to spread the risk across a wide maturity horizon & different kinds of issuers in the debt market. Plan (a) Deposit (b) Regular. Available Options (a) DP, DR & G (b) DP, DR, G & B Fund Managers Deepak Agrawal & Abhishek Bisen. Loads - (a) Entry: Nil. Exit: • For redemptions/ switch-outs within 6 months: 0.50% • For redemptions/ switch-outs after 6 months: Nil (b) Entry: Nil. Exit: Nil. Minimum Initial Investment: (a) Rs. 5000 (b) Rs. 5,00,000 Additional Investment: Rs. 1000 & in Multiples of Re.1. Ideal Investments Horizon - 1-2 years Corpus: Rs. 52.27 crores. Ratios: Total Expense Ratio: (a) 2.25% (b) 1.51% Sharpe\*: (a) 0.45 (b) 0.93 Standard Deviation\*: (a) 2.47 (b) 2.50 Beta\*: (a)0.12 (b) 0.12 Alpha\*: (a) 0.71 (b) 1.92 YTM: 8.90% \*Source: Value Research. Portfolio Modified Duration: 2.94 Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	5 Yr	Since Allotment (Nov 25, 1999)
Deposit Plan	1.70	4.15	5.42	4.38	8.36
Regular Plan	2.07	5.14	6.71	5.35	9.22
Crisil Composite Bond Index	0.09	2.98	4 17	3 49	NA

Kotak Bond Deposit NAV: Rs. 20.4917 (Growth Option) Kotak Bond Regular NAV: Rs.21.9908 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

#### PORTFOLIO

. 0111 0210		
Issuer / Instrument	Industry / Rating	% to Net Assets
Debt Instruments Debentures and Bonds		
Corporate Debt/Financial Institutions Tata Sons Ltd. BHW Home Finance Ltd The Indian Hotels Company Ltd. Ultratech Cement Ltd. LIC Housing Finance Ltd. Corporate Debt/Financial Institutions - To	AAA LAA+ LAA+ AAA AAA	9.26% 9.15% 8.46% 7.81% 1.96% <b>36.64%</b>
Public Sector Undertakings PNB Housing Finance Ltd. Indian Railway Finance Corporation Ltd. Public Sector Undertakings - Total	AA+ AAA	14.15% 9.90% <b>24.05%</b>
Government Dated Securities 8.24% Government Stock - 2018 8.33% Government Stock - 2036 7.99% Government Stock - 2017 Government Dated Securities - Total	SOV SOV SOV	14.06% 9.86% 0.26% <b>24.18%</b>
Money Market Instruments Commercial Paper(CP)/Certificate of Depot Corporate Debt/Financial Institutions DLF Limited Gruh Finance Ltd Corporate Debt/Financial Institutions - To Collateral Borrowing & Lending obligatio Net Current Assets/(Liabilities) Grand Total	P1+ P1+ <b>tal</b>	15.14% 1.85% <b>16.99%</b> 1.91% -3.77% 100%

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 5.28 years Total NPA provided and percentage to NAV: NIL

Valuation of Goverment Securities are as per the Securities and Exchange Board of India (SEBI) circular No. MFD/CIR/No 14/442/2002 dated February 20, 2002.

\* Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	60.69%
Government Dated Securities	24.18%
Commercial Paper (CP)/Certificate of Deposits (CD)	16.99%
CBLO & Term Deposits & Rev.Repo	1.91%
Net Current Assets	-3.77%

#### **RATING PROFILE**

AAA, CARE AAA, P1+, SOV	70.10%
AA+, LAA+	31.76%
CBLO & Term Deposits & Rev.Repo	1.91%
Net Current Assets	-3.77%

### **KOTAK GILT SAVINGS** Open - Ended Dedicated Gilt Scheme

#### **About The Scheme**

**Investment Objective** - To generate risk-free returns through investments in sovereign securities issued by the Central and / or State Government(s) and/ or reverse repos in such securities.

Available Options: DP, DR & G Fund Managers Deepak Agrawal & Abhishek Bisen.

Available Options: Dr. Dr. & G. Fund Managers Deepar Agrawal & Auristick Discri-Loads - Entry: Nil. Exit: Nil.

Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 and multiples of Re. 1. Ideal Investments Horizon 6 Months and above. Corpus: Rs. 637.11 crores. Ratios: Total Expense Ratio: 1.30% Sharper\*:1.64 Standard Deviation\*: 1.05 YTM: 7.35% \* Source: Value Research. Portfolio Modified Duration: 0.02

Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	5 Yr	Since Allotment (Savings Plan Dec 29, 1998)
Gilt Investment Savings Plan	3.49	7.64	6.14	5.65	7.42
ISEC SIBEX	5.37	9.50	7.64	6.32	NA

Kotak Gilt Investment Savings Plan : Rs. 20.2624 (Growth Option) Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future. PORTFOLIO

Industry / Rating % to Net Assets

SOV		15.64%
		15.64%
on		85.33%
		-0.97%
		100%
	, J	

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 0.02 years Total NPA provided and percentage to NAV: NIL

Valuation of Goverment Securities are as per the Securities and Exchange Board of India (SEBI) circular No. MFD/CIR/No 14/442/2002 dated February 20, 2002.

\* Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

CBLO & Term Deposits & Rev.Repo	85.33%
Treasury Bills	15.64%
Net Current Assets	-0.97%

#### RATING PROFILE

CBLO & Term Deposits & Rev.Repo	85.33%
SOV	15.64%
Net Current Assets	-0.97%

### KOTAK GILT INVESTMENT

#### Open - Ended Dedicated Gilt Scheme

About The Scheme
Investment Objective - To generate risk-free returns through investments in sovereign securities issued by the Central and /or State Government(s) and/ or reverse repos in such securities. Plans- (a) Regular, (b) PF & Trust
Available Options: DP, DR & G. Fund Managers Deepak Agrawal & Abhishek Bisen.
Loads - (a) Entry: Nii. Exit: Nii. (b) Entry: Nii. Exit: 1.00%, if redeemed within 1 year.
Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in Multiples of Re. 1 Ideal Investments Horizon More than 1 year. Corpus: Rs. 25.94 crores. Ratios: Total Expense Ratio: (a) 1.65% (b) 0.97% Sharpe\*: (a) 1.00 (b) 1.08 Beta\*: (a) 0.33 (b) 0.33 Alpha (a) 3.41 (b) 3.78 Standard Deviation\*: (a) 4.52 (b) 4.52 \*YTM: 7.00% \*Source: Value Research. Portfolio Modified Duration: 6.72
Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr		Since Allotment (Inv Plan- Dec 29, '98; Inv PF & Trust Plan - Nov 11, '03)
Investment Regular Plan	6.40	11.24	6.55	4.83	10.70
Investment - PF & Trust Plan ISEC Composite Index	6.57 6.28	11.63 9.45	6.96 7.20	NA 5.39	5.20 5.36 \$

 $\$\ The\ Benchmark\ Return\ corresponds\ only\ to\ Kotak\ Investment\ -\ PF\ and\ Trust\ Plan$ 

Kotak Gilt Investment Regular Plan: Rs.27.2658 (Growth Option) Kotak Gilt Investment PF & Trust Plan: Rs.27.7888 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate). **PORTFOLIO** 

Issuer / Instrument	Industry / Rating	% to Net Assets
Government Dated Securities 8.33% Government Stock - 2036 8.24% Government Stock - 2018 8.15% Government Stock - 2022 Government Dated Securities - Total Net Current Assets/(Liabilities) Grand Total	SOV SOV SOV	39.75% 32.37% 4.75% <b>76.87%</b> <b>23.13%</b>

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 14.71 years

Total NPA provided and percentage to NAV: NIL

#### SECTOR ALLOCATION

Government Dated Securities	76.87%
Net Current Assets	23.13%

#### RATING PROFILE

SOV	76.87%
Net Current Assets	23.13%

### KOTAK FLEXI DEBT Open - Ended Debt Scheme

About The Scheme Investment Objective - The investment objective of the Scheme is to maximize returns through an active management of a portfolio of debt and money market securities. Available Options: DP, DR & G Fund Managers Deepak Agrawal & Abhishek Bisen Loads - Entry: Nil. Exit: 0.15% if redeemed within 1 working day after the date of allotment of units. Plans: (a) Regular (b) Institutional. Minimum Initial Investment: (a) Rs. 5000 & Rs. 1,00,000 under Daily Dividend Reinvestment option (b) Rs. 1,00,000.000 Additional Investment: (a) & (b) Rs. 1000 & in Multiples of Re. 1. Ideal Investments Horizon 7 days Corpus: Rs. 1155.17 crores. Ratios: Total Expense Ratio: (a) 0.28%, (b) 0.42% Standard Deviation\*: 0.11 Sharpe\*: 29.21 Beta\*: 0.00 Alpha\*: 3.20 YTM: 10.00% \*Source: Value Research. Portfolio Modified Duration: 0.35 Performance as on October 31, 2008 (Figures in %) Performance as on October 31, 2008 (Figures in %)

	6 Months	1 Yr	3 Yr	Since Allotment (Reg Plan-Dec 06,'04, Inst Plan -May 26, '08)
Kotak Flexi Debt Regular Plan	4.43	8.96	8.01	7.60
Kotak Flexi Debt Institutional Plan	NA	NA	NA	-
<b>CRISIL Composite Bond Index</b>	0.09	2.98	4.17	-0.16 \$

Kotak Flexi Debt NAV: Rs.13.3086 (Growth Option) Kotak Flexi Debt Institutional Plan NAV: Rs.10.3975 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future. \$ The benchmark returns corresponds to Kotak Flexi Debt Regular Plan.

#### PORTFOLIO

DSP Merrill Lynch Capital Ltd. Cholamandalam DBS Finance Limited.	AA+ LAA	0.85% 0.84%
L & T Finance Limited LIC Housing Finance Ltd.	CARE AA+ AAA LAA+	0.84% 0.84%
Sundaram Finance Ltd.	LAA+	
BHW Home Finance Ltd.	LAA+	0.83%
Tata Steel Limited Citifinancial Consumer Finance India Ltd.	AAA(ind)	0.52%
KPI Loan Trust Series A1,OPT- A	AAA AA-(ind)	0.51% 0.44%
Long Bond Receivables 2006 III A	AA-(ind) AAA(ind)	0.40%
Madras Cements Ltd.		
Credit Asset Trust Series XLVIII Class A2	F1+(ind)(SO)	0.26%
Corporate Debt Trust 2008 - 09 Series 2 Class A2	A1+ F1+(ind)(SO) P1+(so) AAA	0.19%
Indian Retail ABS Trust Series 56 A2 RB Loan Trust Series V 2007 Series A1	F1+(ind)(SO)	0.14%
RB Loan Trust Series XII, A1	F1+(ind)(SO)	0.13 %
Corporate Debt/Financial Institutions - Total	(a)(50)	80.86%
Public Sector Undertakings		
Indian Railway Finance Corporation Ltd.	AAA AAA	3.04%
Power Finance Corporation Ltd. Indian Oil Corporation Ltd.		0.87% 0.17%
Loan Rec.Securitization Trust A; Series A1	A1+ AAA(ind)(SO)	0.17 %
Public Sector Undertakings - Total	, , , , , , , , , , , , , , , , , , , ,	4.19%
Money Market Instruments		
Commercial Paper(CP)/Certificate of Deposits(CD)		
Corporate Debt/Financial Institutions	P1+	5.12%
DLF Limited Corporate Debt/Financial Institutions - Total	117	5.12 %
Public Sector Undertakings		3.12 /0
Canara Bank	P1+	0.42%
Export-Import Bank of India.	A1+	0.40%
State Bank of Travancore	P1+	0.39% <b>1.21%</b>
Public Sector Undertakings - Total TERM DEPOSITS		1.2170
YES Bank Ltd.		1.73%
Term Deposits - Total		1.73%
Collateral Borrowing & Lending obligation		0.30%
Net Current Assets/(Liabilities)  Grand Total		6.59% 100%
		,
Average Maturity of the portfolio based on total	maturity of fixed	irate and

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 0.40 years Total NPA provided and percentage to NAV: NIL

\* Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	85.05%
Net Current Assets	6.59%
Commercial Paper (CP)/Certificate of Deposits (CD)	6.33%
CBLO & Term Deposits & Rev.Repo	2.03%

#### RATING PROFILE

A1+, AAA, AAA(ind), AAA(ind)(SO), AAA(so), F1+	
(ind)(SO), LAAA, LAAA(SO), P1+, P1+(so)	63.37%
AA+, CARE AA+, LAA+, LAA+(SO), AA(ind)(SO), LAA, AA-(ind)	24.98%
Net Current Assets	6.59%
Unrated	3.03%
CBLO & Term Deposits & Rev.Repo	2.03%

### KOTAK FLOATER LONG TERM

Open - Ended Debt Scheme

Investment Objective - To reduce the interest rate risk associated with investments in fixed rate instruments by investing predominantly in floating rate securities, money market instruments and using appropriate derivatives.

Available Options: DR & G Fund Managers Deepak Agrawal & Abhishek Bisen. Loads Entry: Nill. Exit: 0.5% for redemptions within 6 months where investment amount <= Rs. 10 lacs. Nil for investment amount > Rs. 10 Lacs. Minimum Initial Investment: Rs. 5000 Additional Investment: Rs. 1000 & in Multiples of Re.1 Ideal Investments Horizon 3 Months and above Corpus: Rs. 56.71 crores. Ratios: Total Expense Ratio: 0.78% Standard Deviation\*: 0.29 Beta\*: 0.00 Sharpe\*: 12.31 Alpha\*: 3.56 YTM: 10.60% \* Source: Value Research. Portfolio Modified Duration: 0.15

Performance as on October 31, 2008 (Figures in %)

				Since Allotment
	6 Months	1 Yr	3 Yr	(Aug 13, 2004)
Kotak Floater Long Term	4.36	9.01	7.92	7.20
CRISIL Liquid Fund Index	3.89	7.69	6.95	6.25

Kotak Floater Long Term NAV: Rs.13.4075 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

#### PORTFOLIO

Issuer / Instrument	Industry / Rating % t	o Net Assets
Debt Instruments Debentures and Bonds Corporate Debt/Financial Institutions Kotak Mahindra Prime Ltd. Citifinancial Consumer Finance India Ltd. HDFC Ltd. Tata Sons Ltd. AXIS Bank Ltd. AXIS Bank Ltd. RB Loan Trust Series V 2007 Series A3 Ultratech Cement Ltd. Indian Retail ABS Trust Series 56 A2 KPI Loan Trust Series A1, OPT- A Corporate Debt/Financial Institutions - To	P1+ AAA AAA AAA LAA+ F1+(ind)(SO) AAA AAA AA-(ind)	26.50% 10.58% 9.14% 8.93% 7.28% 6.37% 5.39% 3.63% 81.37%
Public Sector Undertakings Indian Railway Finance Corporation Ltd. Coll.Debt Trust Ser.24 Class A2 OPT 2 Public Sector Undertakings - Total Collateral Borrowing & Lending obligation Net Current Assets/(Liabilities) Grand Total	AAA AAA(so)	9.12% 4.65% <b>13.77%</b> <b>1.23%</b> <b>3.63%</b> <b>100%</b>

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 0.19 years Total NPA provided and percentage to NAV: NIL

<sup>\*</sup> Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	95.14%
Net Current Assets	3.63%
CBLO & Term Deposits & Rev.Repo	1.23%

#### RATING PROFILE

AAA, AAA(so), F1+(ind)(SO), P1+	84.31%
LAA+, AA-(ind)	10.83%
Net Current Assets	3.63%
CBLO & Term Deposits & Rev.Repo	1.23%

### KOTAK FLOATER SHORT TERM

Open-Ended Debt Scheme

Investment Objective - To reduce the interest rate risk associated with investments in fixed rate instruments by investing predominantly in floating rate securities, money market instruments and using appropriate derivatives.

Available Options: DR & G Fund Managers Deepak Agrawal & Abhishek Bisen. Loads

Available Options: DR & G Fund Managers Deepak Agrawal & Aurishek Bisen. Loads - Entry: Nil. Exit: Nil Minimum Initial Investment: Rs. 5000 & Rs.1,00,000 under Daily Dividend Reinvestment option Additional Investment: Rs. 1000 & in Multiples of Re.1. Ideal Investments Horizon 1 Month to 3 Months. Corpus: Rs. 108.07 crores. Ratios: Total Expense Ratio: 0.43% Standard Deviation\*: 0.15 Beta\*: 0.31 Sharpe\*: 21.06 Alpha\*: 2.70 YTM: 10.88% \*Source: Value Research. Portfolio Modified Duration: 0.04 Performance as on October 31, 2008 (Figures in %)

	7 Days	15 Days	1 Month	3 Months	6 Months
Kotak Floater Short Term	0.20	0.36	0.82	2.45	4.66
CRISIL Liquid Fund Index	0.17	0.35	0.75	2.19	3.89

	1 Yr	3 Yr	5 Yr	Since Allotment (Jul 14, 2003)
Kotak Floater Short Term	9.17	7.78	6.69	6.65
CRISIL Liquid Fund Index	7.69	6.95	5.87	5.78

Kotak Floater Short Term NAV : Rs. 14.0682 (Growth Option) Returns = 1 year : Absolute; Returns > 1 year : CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in future.

PORTFOLIO

#### **PORTFOLIO**

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 0.04 years
Total NPA provided and percentage to NAV: NIL

Notes

\*Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

LET ON ALLOCATION				
Debentures and Bonds	94.86%			
Net Current Assets	4.03%			
CBLO & Term Deposits & Rev.Repo	1.11%			

#### RATING PROFILE

A1+, AAA, AAA(ind), AAA(so), LAAA, P1+(so)	80.81%					
AA+, LAA+, AA(ind)(SO)	14.05%					
Net Current Assets	4.03%					
CRLO & Term Denosits & Rev Reno	1 11%					

### **KOTAK LIQUID** Open-Ended Debt Scheme

**About The Scheme Investment Objective -** To provide reasonable returns and high level of liquidity by investing in debt and money market instruments of different maturities so as to spread risk across different kinds of issuers in the debt markets. **Plans-** (a) Regular, (b) Institutional (c)

across different kinds of issuers in the debt markets. **Plans-** (a) Regular, (b) Institutional (c) Institutional Premium **Available Options:** (a) DR & G (b) DR & G (c) DP, DR & G **Fund Managers** Deepak Agrawal & Abhishek Bisen. **Loads - Entry:** Nil. **Exit:** Nil. **Minimum Initial Investment:** (a) Rs. 5000 (b) Rs. 1 crore (c) Rs. 5 crores. **Additional Investment:** Rs. 1000 & in Multiples of Re.1. **Ideal Investments Horizon** 7 days to 15 days **Corpus:** Rs. 1633.84 crores. **Ratios:** Total Expense Ratio: (a) 1.00% (b) 0.78% (c) 0.33% Sharpe\*: (a) 13.71 (b) 15.38 (c) 16.90 Standard Deviation\*: (a) 0.17 (b) 0.16 (c) 0.17 YTM: 10.50% \*Source: Value Research. Portfolio Modified Duration: 0.29 **Performance as on October 31, 2008** (Figures 1 Months 3 Months 6 Months

	7 Days	15 Days	1 Month	3 Months	6 Months
Kotak Liquid Regular Plan	0.18	0.36	0.82	2.30	4.30
Kotak Liquid Institutional Plan	0.18	0.37	0.83	2.36	4.42
Kotak Liquid Institutional					
Premium Plan	0.19	0.39	0.87	2.48	4.65
CRISIL Liquid Fund Index	0.17	0.35	0.75	2.19	3.89

	1 Yr	3 Yr	5 Yr	Since Allotment (Reg Oct 05, '00; Instl - Mar 14, '03, Instl Prem- Nov 04,'03)
Kotak Liquid Regular Plan	8.25	7.04	6.02	6.54
Kotak Liquid Institutional Plan	8.51	7.38	6.40	6.29
Kotak Liquid Institutional				
Premium Plan	9.01	7.80	NA	6.71
CRISIL Liquid Fund Index	7.69	6.95	5.87	5.73**

<sup>\*\*</sup> The Benchmark Returns corresponds to Kotak Liquid Institutional Plan

Kotak Liquid Regular Plan NAV: Rs.16.6831 (Growth Option); Kotak Liquid Institutional Plan NAV: Rs.17.0103 (Growth Option) Kotak Liquid Institutional Premium Plan NAV: Rs.17.2568 (Growth Option) Returns = 1 year: Absolute; Returns > 1 year: CAGR (Compounded Annualised Growth Rate) Past performance may or may not be sustained in

#### PORTFOLIO

PORTFOLIO			
Issuer / Instrument	Industry / Rat	ing % to	Net Assets
Debt Instruments			
Debentures and Bonds			
Corporate Debt/Financial Institutions HDFC Ltd.	4	AAA	5.85%
Tata Steel Limited	, i	AAA(ind)	5.14% 4.23%
RB Loan Trust Series XI		1+(ind)(SO)	4.23%
LIC Housing Finance Ltd. RB Loan Trust Series 30 Series A2(PO) Mahindra & Mahindra Financial Services Ltd.		AAA PR1+(SO)	4.13%
Mahindra & Mahindra Financial Services Ltd	,	1(1+(30) 1(A)	4.07% 3.65%
Kotak Mahindra Prime Ltd.	F	P1+	3.06%
RB Loan Trust Ser -III 2007 Ser A3	F	P1+(so) AAA	3.06% 2.41%
Citifinancial Consumer Finance India Ltd. Credit Asset Trust Series XLVIII Class A2		1+(ind)(SO)	2.41%
ICICI Bank Ltd.		CARE AAA	2.23%
Shriram Transport Finance Co Ltd.		AA(ind)	2.02% 1.88%
AXIS Bank Ltd. Madras Cements Ltd.	L	_AÀ+	1.88%
Indian Corporate Loan SecuritizationTrust Seri	es 9 Series A	1+(so)	1.72%
Tata Sons Ltd.	, , , , , , , , , , , , , , , , , , ,	AAA	1.58%
DSP Merrill Lynch Capital Ltd. Kotak Mahindra Prime Ltd.		4A+ _AA	1.53% 1.25%
RB Loan Trust Series V 2007 Series A2		1+(ind)(SO)	1.22%
Sundaram Finance Ltd.	A	4A+	1.22% 1.21% 1.01%
Citicorp Finance (India) Ltd.		AAA AAA	1.01% 0.79%
GE Capital Services India.  RB Loan Trust Series 30 Series A1(IO)	F	PR1+(SO)	0.53%
RB Loan Trust Series 30 Series A1(IO) Infrastructure Development Finance Co. Ltd	A	4AA	0.31%
KAB Loan Trust Series A I		A1+(SO)	0.31%
Ultratech Cement Ltd. RR Loan Trust Series XIV A2-PO	F	AAA P1+(so)	0.31%
RB Loan Trust Series XIV A2-PO RB Loan Trust Series XIV A1-IO	F	P1+(so)	0.27% 0.18%
Shriram Transport Finance Co Ltd.	A	AA(ind)(SO)	0.12%
India Loan Securitisation Series V Trust 06 Ser Citicorp Maruti Finance Ltd.	ies A	AAA(so) AAA	0.09% 0.07%
Corporate Debt/Financial Institutions - To		~~~	58.35%
Public Sector Undertakings			
Indian Railway Finance Corporation Ltd. Power Finance Corporation Ltd.		AAA AAA	11.77% 3.39%
Indian Oil Corporation Ltd	,	A1+	3.06% 2.72%
Corporate Debt Trust 2008 - 09 Srs 12 Class / Export-Import Bank of India.	A1 A	A1+(SO)	2.72%
Export-Import Bank of India.	A	4AA 4A+	1.55% 1.53%
IDBI Bank Ltd. Corporate Debt Trust 2008 - 09 Srs 12 Class /	A2 /	11+(SO)	0.33%
Union Bank of India	<i>A</i>	4A+	0.30%
National Housing Bank Public Sector Undertakings - Total	A	AAA(ind)	0.12% <b>24.77%</b>
Money Market Instruments			24.77 /0
Commercial Paper(CP)/Certificate of Depo	sits(CD)		
Corporate Debt/Financial Institutions	,	A1+	3 25%
Cholamandalam DBS Finance Limited. ICICI Home Finance Company Limited		A1+	3.85% 2.45% 1.70%
HDFC Ltd.	4	∆1 <b>+</b>	1.70%
Gruh Finance Ltd	ŀ	71+ A1+	1.53%
IDBI Home Finance AXIS Bank Ltd.	ŕ	21+	1.39%
GE Capital Transportation Financial Services Li HDFC Bank Ltd.	mited F	21+ 21+	1.70% 1.53% 1.53% 1.39% 1.39% 1.38%
HDFC Bank Ltd.	F	91+ 91+	1.38%
Tata Motors Ltd.	ŗ	P1+	0.61%
DLF Limited ICICI Bank Ltd.	A	A1+	0.53%
Reliance Capital Ltd.	A	A1+	0.52%
Reliance Capital Ltd. Edelweiss Capital Ltd.	 	P1+ P1+	0.30% 0.28%
Tata Sons Ltd.		P1+	0.26%
Corporate Debt/Financial Institutions - To	tal		18.94%
Public Sector Undertakings	F	21+	5.33%
Corporation Bank Small Industries Development Bank Of India.	F	PR1+	2.65%
Oriental Bank of Commerce	Ē	21+	2.06%
UCO Bank	ŀ	21+ A1+	1.75% 1.42%
State Bank of Mysore Vijaya Bank		R1+	0.58%
Power Finance Corporation Ltd.		21+	0.58% 0.33% <b>14.12%</b>
Public Sector Undertakings - Total			14.12% -16.18%
Net Current Assets/(Liabilities) Grand Total			100%
Grand Iotal			100 /0

Average Maturity of the portfolio based on total maturity of fixed rate and immediate reset date of floating rate instruments: 0.30 years Total NPA provided and percentage to NAV: NIL

\* Indicates % to net Asset less than 0.01%

#### SECTOR ALLOCATION

Debentures and Bonds	83.12%
Commercial Paper (CP)/Certificate of Deposits (CD)	33.06%
Net Current Assets	-16.18%

#### **RATING PROFILE**

A1+, A1+(SO), AAA, AAA(ind), AAA(so), CARE AAA,	
F1+(ind)(SO), P1+, P1+(so), PR1+, PR1+(SO)	102.69%
AA+, LAA+, AA(ind), AA(ind)(SO), LAA	13.49%
Net Current Assets	-16 18%

Risk free rate of returns for Sharpe ratio: 7.25%

## **DIVIDEND HISTORY**

Record Date	Cum Dividend NAV	Rs/Unit
otak 30 - Dividend		
Feb-28-08	39.091	3.00
Jan-11-08	51.398	6.00
July-20-07	38.869	3.00
Dec-27-06	38.556	5.50
Dec-27-05	27.711	1.00
Jun-03-05	20.345	1.00
Nov-05-04	18.060	1.50
Jan-31-04	21.093	5.00
Oct-20-03	18.983	2.00
Dec-28-01	11.036	1.00
Oct-09-00	17.556	2.00
Dec-11-99	22.954	2.00
Kotak Global India		
Feb-08-07	19.792	2.50
Feb-08-06	19.609	2.00
Feb-04-05	13.708	1.50
Kotak Contra		
July-27-07	16.0365	2.00
Kotak MNC		
Feb-11-05	20.600	4.50
otak Opportunities		
Mar-14-08	16.975	2.00
Jan-25-08	27.090	6.00
Sept-28-07	24.293	3.00
Sept-27-06	17.745	1.50
Mar-21-06	21.783	4.50
Sept-28-05	16.816	1.00
Feb-25-05	12.852	0.75
Kotak Midcap		
Apr-28-06	19.437	4.00
Aug-24-05	13.026	0.50
Kotak Tax Saver		
Feb-08-08	15.189	3.50
Feb-20-07	11.640	3.00

Record Date	Cum Dividend NAV	Rs/Unit	
Kotak Lifestyle			
June-29-07	13.067	1.75	
HYBRID SCHEMES			
Kotak Balance			
Mar-25-08	25.629	4.00	
Sept-27-06	22.870	1.00	
Mar-27-06	26.645	3.50	
Dec-12-05	22.232	1.00	
May-16-05	18.129	0.75	
Dec-13-04	16.175	0.50	
Dec-12-03	15.559	2.75	
Mar-13-00	13.471	1.00	
15 00		1.00	
Kotak Income Plus - Monthly Dividend			
Sep-12-08	10.2283	Individual / HUF :0.0536 Others : 0.0498	
Aug-12-08	10.3604	Individual/ HUF : 0.0566 Others : 0.0526	
July-14-08	10.2430	Individual / HUF :0.0647 Others : 0.0602	
Jun-12-08	10.7712	Individual / HUF :0.0641 Others : 0.0596	
Kotak Income Plus- Quarterly Dividend			
Sep-20-08	10.2997	Individual / HUF: 0.0939 Others: 0.0874	
Jun-20-08	10.6606	Individual / HUF : 0.1560 Others : 0.1451	
Mar-24-08	10.7946	Individual / HUF : 0.2093 Others : 0.1948	
Dec-20-07	11.6952	Individual / HUF : 0.1907 Others : 0.1775	

# SMALL ON SAVINGS. BIG ON BENEFITS.

# SIP. IT'S A GOOD HABIT.

Systematic Investment Plan is a smart way to create wealth. It doesn't demand lump sum investments. Just a little, every month. What's more? With SIP, you don't need to time the market. And over a long period, your investment averages out the

market highs and lows. Hence you buy more units when the market is low and less when the market is high. SIP is truly small on savings and big on benefits. So, develop a good habit of regular savings. Invest in Kotak SIP.

Table illustrates how you could have created wealth by investing through SIP in Kotak 30 (DIV Option) from December 1998.

SCHEME NAME	КОТАК 30
SIP Investment Amount	Rs. 5000
SIP Frequency	Monthly
Total No. of SIP Instalments	119
Total Investment Amount	Rs. 5,95,000
Value of Investment as on 13th October 2008	Rs. 18,36,708
Return on Investment (CAGR)	21.72%

Past performance may or may not be sustained in the future.

The Kotak SIP Advantage: • Auto-debit feature • Simple structure: Minimum 6 instalments, minimum investment amount Rs. 1000.

SIP
Systematic Investment Plan
SMS 'KSIP' TO 5676788 FOR DETAILS.



Kotak Mahindra 30 unit is an open-ended equity growth scheme. Investment Objective: To generate capital appreciation from a portfolio of predominantly equity related securities. The portfolio will generally comprise of equity and equity related investments of around 30 companies may go up to 39 companies. Risk Factors:Mutual Fund investments are subject to market risks; there is no assurance that the Scheme's objectives will be achieved.NAV of the Scheme's Units can go up/down depending on factors & forces affecting securities. Past performance of sponser/AMC/Fund does not indicate the Scheme's future performance. Kotak 30 is only the Scheme's name and does not indicate its quality, prospects or returns. Statutory: Kotak Mahindra Mutual Fund is a Trust (Indian Trusts Act, 1882). Investment Manager: Kotak Mahindra Asset Management Company Ltd. Sponsor: Kotak Mahindra Bank Ltd. (liability Rs. NIL). Trustee: Kotak Mahindra Trustee Company Ltd. Before investing, please read the Offer Document.

#### **RISK FACTORS**

We declare that we, Kotak Mahindra Asset Management Company Limited, and / or are employees, have short / long positions in the security(ies) in respect of which investment advice is being rendered.

#### Risk Factors:

- Mutual Funds and securities investments are subject to market risks and there is no assurance or quarantee that the objectives of the Schemes will be
- As with any securities investment, the NAV of the Units issued under the Schemes can go up or down depending on the factors and forces affecting the capital and money markets. Past performance of the Sponsor/AMC/Fund or that of existing Schemes of the Fund does not indicate the future performance
- Kotak Mahindra Gilt Unit Scheme '98 (Kotak Gilt), Kotak Mahindra Bond Unit Scheme 99 (Kotak Bond), Kotak Mahindra Liquid Scheme (Kotak Liquid), Kotak Mahindra 30 Unit Scheme (Kotak 30), Kotak Mahindra Balance Unit Scheme 99 (Kotak Balance), Kotak Mahindra Technology Scheme (Kotak Tech), Kotak Mahindra MNC Scheme (Kotak MNC), Kotak Mid-Cap Scheme (Kotak Mid-Cap), Kotak Floater Short Term Scheme, Kotak Mahindra Global India Scheme (Kotak Global India), Kotak Mahindra Income Plus Scheme (Kotak Income Plus), Kotak Equity FOF, Kotak Opportunities, Kotak Floater Long Term Scheme, Kotak Flexi Debt Scheme (Kotak Flexi Debt), Kotak Contra Scheme, Kotak Equity Arbitrage Scheme, Kotak Tax Saver & Kotak Lifestyle scheme are only the names of the Schemes and do not in any manner indicate the quality of the Schemes, future prospects or returns.

   Kotak Gold ETF is an open ended Gold Exchange Traded Fund. Investment Objective: To generate returns those are in line with the returns on investment
- in physical gold, subject to tracking errors.

Kotak Mahindra Mutual Fund has been established as a trust under the Indian Trusts Act, 1882, by Kotak Mahindra Bank Limited (liability Rs. NIL) with Kotak Mahindra Trustee Company Limited as the Trustee and with Kotak Mahindra Asset Management Company Limited as the Investment Manager. Kotak Mahindra Bank Limited is not liable or responsible for any loss or shortfall resulting from the operations of the Scheme. Past performance of the Sponsor/ AMC/Fund dose not indicate the Schemes future performance. Before investing, please read the Offer Documents.

#### **SERVICES & FACILITIES**

- **Network of Transaction Acceptance Points:** Submit transaction requests at your convenience across our 27 Investor Service Centres and 96 Transaction Points of CAMS. (To locate these, visit the "Locate Us" section on our website, www.kotakmutual.com).
- Electronic Credit of Dividends and Redemption Proceeds: Have your dividend payouts and redemption proceeds paid directly into your bank account\*. No more worrying about cheques lost in transit or queuing at a bank to deposit cheques. \* Available for accounts in the following banks only:
- ABN Amro Bank, AXIS Bank, Centurion Bank of Punjab, Citibank, Corporation Bank, Deutsche Bank, HDFC Bank, HSBC, ICICI Bank, IDBI Bank, Indusind Bank Kotak Mahindra Bank, Standard Chartered Bank.

   Systematic Investments, Withdrawals and Transfers: Our Systematic Investment Facility provides you with the option of investing a fixed amount over a period of time, in a disciplined manner. Through this process, you benefit from Rupee Cost Averaging (buying more Units at lower NAV), and avoid the uncertainties involved with trying to time the market. Through our Systematic Withdrawal Facility, withdraw fixed amounts, or the entire appreciation on your investment, in any scheme periodically and benefit by averaging out on market fluctuations. To systematically transfer investments from one Kotak scheme to another, try our Systematic Transfer Facility. This tool also helps you manage your investment portfolio among Kotak Mutual Schemes, in line with your asset allocation plan.
- Internet Transactions: Switch investments across our schemes, or redeem your investments electronically, through our Internet Transaction Facility. You can also invest in our schemes online, through Kotakstreet (www.kotakstreet.com), ICICI Direct (www.icicidirect.com), and Times of Money
- E-mail Communication: Opt in to value-added information through e-mail: Daily NAV and Dividend Updates, Monthly Updates, weekly and more.
- Website Utilities: Plan and track your investments better. Use our Risk Profiler to assess your risk appetite, our Financial Planner to plan investments and financial goals and our Returns Calculator to measure your earnings from Kotak Mutual schemes. Just register, free, at www.kotakmutual.com, and access all these facilities.

#### **CONTACT DETAILS**

For details contact us at:

KOTAK MAHINDRA ASSET MANAGEMENT COMPANY LIMITED

Kotak Mahindra AMC Ltd: 1st Floor, Dani Corporate Park, 158 CST Road, Kalina, Santacruz (E), Mumbai 400 098 Tel.: 91-22-6638 4400 Fax: 91-22-6638 4455 E-mail: mutual@kotak.com Website: www.kotakmutual.com

Ahmedabad: 079-26779888/ 26766077 Ajmer: 9828557883 Allahabad: 9335664902 **Ambala:** 0171-6451570 / 571 **Amritsar:** 0183-6575777/6576777 Anand: 02692-650281 Aurangabad: 9370188486 **Bangalore:** 080-66128050/ 51

Bhavnagar: 9825433064/0278-2569511 **Bhilai:** 9752009099 **Bhopal:** 0755-6461018

Bhubaneshwar: 0674-2532193 Bhui: 02832-653976

Calicut: 495-6576552/ 9745002031 Chandigarh: 172-6540850/ 4641886 **Chennai:** 044-28221333/45038171 **Cochin:** 0484-6533110 / 4064646

Coimbatore: 422-6572165 Cuttak: 9937084567 Dehradun: 9719401444/ 0135-2742900

**Dhanbad:** 9934302102/ 0326-6450798 Durgapur: 02343-6456038/9734203571

**Goa:** 0832-6650490 Gorakhpur: 9839579004

Guntur: 0863-6650490 / 9849201122 **Guwahati:** 9854860905/ 9864011302 **Hubli:** 0836-6450140 / 986034351 Hyderabad: 040-66682308/09 Indore: 0731-4027181/6453390 Jaipur: 0141-6451780 /81

Jalgaon: 9823113197 Jallandhar: 0181-4631887/9888520569 Jammu: 9906905679

Jamnagar: 0288-6540129 Jamshedpur: 657-2756104 Jodhpur: 9828568246 Kanpur: 0512-2541016/17 **Kolhapur:** 0231-6610390/ 91 **Kolkata:** 033-64509806 / 9817 / 8919

Kota: 9983301679 Kottayam: 0481-6452922 / 9745632244 Lucknow: 522-2236739

Ludhiana: 9876691291/0161-4646602/03

Madurai: 452-4378728 Mangalore: 9886738530

Mathura: 565-6455186/9719011211 Meerut: 0121-4007753/ 9719459071

Muradabad: 9719102702 Mumbai: 022-66384400

Nagpur: 6638353 / 54 / 9822747585 Nasik: 9823069202/ 0253-6574255 New Delhi: 011-66306900/ 02 Panipat: 0180-4022300/ 9991144544 Patiala: 9872887750/ 0175-5015528 Patna: 9835453534

Pune: 020-64014800/ 64013395/ 96/ 97 Raipur: 9826049267 Rajkot: 0281-6620735

**Ranchi:** 0651-6454629/ 2332274 / 9304756460 **Ratnagiri:** 9923103339

Rourkela: 0661-6450114/ 9937064555 **Surat:** 0261-2210596 **Silliguri:** 0353-2522012 / 9933043502

Shimla: 9418038178

Shrinagar: 9906816655

**Trivandrum:** 0471-4470134/ 9745002032 Trichy: 9944055455

Udaipur: 9928080889 Vadodara: 0265-6640290 **Vapi:** 9825415209/ 0260-6534863 **Varanasi:** 9838594209 Vijayawada: 0866-6459930 Vishakhapatnam: 9985509966



Think Investments. Think Kotak."

Toll Free Number: 1800 222 626

To know more about mutual funds Visit: www.kotakmutual.com

For daily NAVs: Call 022-66384400